

# Cautionary Note On Forward-Looking Statements

This presentation contains forward-looking statements within the meaning of the U.S. federal securities laws. We intend these forward-looking statements to be covered by the safe harbor provisions for forward-looking statements in the U.S. Federal securities laws. These statements reflect management's current expectations based on assumptions we believe are reasonable but are not guarantees of performance. The forward-looking statements contained in this document involve risks and uncertainties that could cause actual results to differ materially from those contained in forward-looking statements made on behalf of the Company. These risks and uncertainties include, but are not limited to, the impact of general economic conditions and conditions affecting the insurance and reinsurance industry, the adequacy of our reserves, our ability to assess underwriting risk, trends in rates for property and casualty insurance and reinsurance, competition, investment market and investment income fluctuations, trends in insured and paid losses, catastrophes, pandemic, regulatory and legal uncertainties and other factors described in our latest Annual Report on Form 10-K. Except as required by law, the Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.



# **Everest Group**

### Quarterly and Year to Date Highlights

# TOTAL SHAREHOLDER RETURN (annualized) 22.5% 16.0% 3.7%

 Total Shareholder Return ("TSR") is defined as annual growth in Book Value Per Share (excluding Unrealized Gains and Losses on Fixed Maturity Investments) plus Dividends Per Share

**2021 YTD** 

**2020 YTD** 

#### **NET INCOME - USD MILLIONS**

**2Q19 YTD** 



- Net income of \$680 million for the quarter and \$1.02 billion year to date
- Underwriting income of \$274 million for the quarter and \$319 million year to date
- Net investment income of \$407 million for the quarter and \$668 million year to date

#### **CURRENT QUARTER HIGHLIGHTS**

Gross written premium of \$3.2 billion, 35% growth year over year

Combined ratio of 89.3%, attritional combined ratio of 87.6%

Net operating income of \$587 million for the quarter, equal to \$14.63 per share

These results are an important step towards achieving our strategic plan objectives

Underwriting discipline and a transformed operating model will continue to drive results

### Everest Insurance® Division

### Quarterly and Year to Date Highlights

#### **QUARTERLY HIGHLIGHTS**

- Record-setting quarter with over \$1 billion in gross written premium, reflecting 25% in top line growth year over year.
- New business growth across numerous segments as the economic recovery continues to gain momentum
- A well-diversified portfolio focused on target lines of business with higher long-term margins
- Underlying margins continue to expand with an attritional combined ratio of 92.1%, a 1.6pt improvement year over year
- Strong execution and responsiveness with a deep foundation of relationships in both retail and wholesale channels



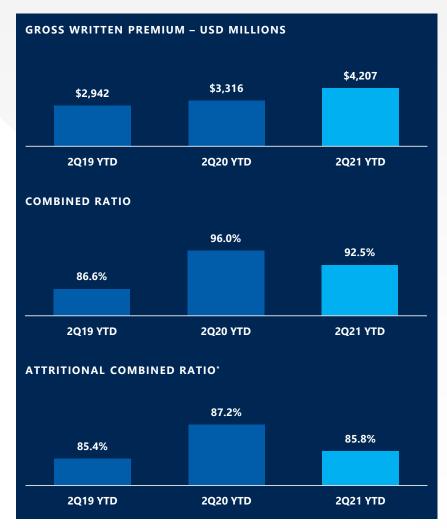
<sup>\*</sup>Attritional combined ratio excludes catastrophe losses, reinstatement premiums, prior year development and Covid-19 pandemic impact.

### **Everest Reinsurance Division**

### Quarterly and Year to Date Highlights

#### **QUARTERLY HIGHLIGHTS**

- 40% growth in gross written premiums for the quarter, reflecting the strength of the Everest global franchise
- Broad demand for reinsurance in the US and around the world, notably in Europe, Bermuda and Latin America
- Favorable renewals at both April 1 and June 1, resulting in a stronger, less volatile, more diversified and profitable book of business on a risk adjusted basis
- Increased opportunities with core trading partners who recognize the Everest value proposition

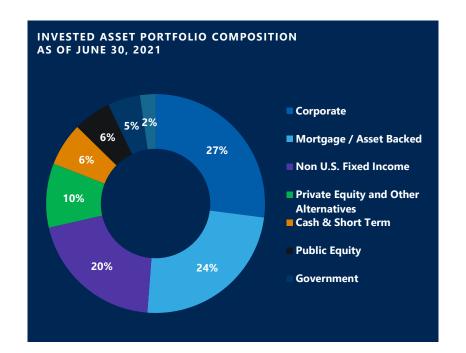


<sup>\*</sup>Attritional combined ratio excludes catastrophe losses, reinstatement premiums, prior year development and Covid-19 pandemic impact.

### **Everest Investment Portfolio**

#### INVESTMENT PORTFOLIO GUIDING PRINCIPLES

- Portfolio diversification
- High degree of liquidity
- Strong credit quality
- Asset/liability duration matching
- Optimize risk adjusted return and capital efficiency



#### QUARTERLY AND YEAR TO DATE HIGHLIGHTS

\$27.1B total invested assets, of which 85% are in fixed income and cash/short-term securities

3.6 year duration of the fixed income portfolio, with an A1 average credit quality

7.88% quarter to date annualized return on invested assets, 6.34% year to date

\$407 million in net investment income for 2Q21, including \$266 million from alternative investments



# Forging a New Path Forward

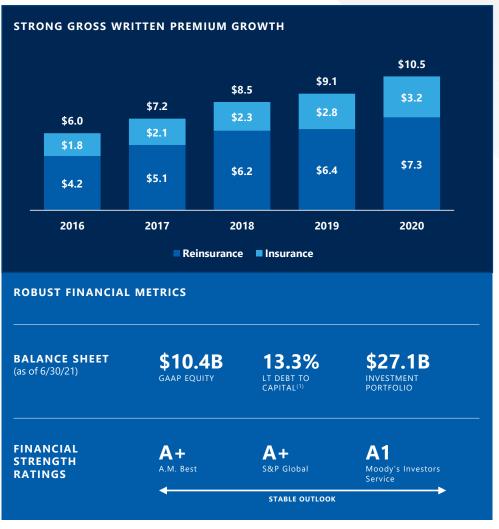
Building on a

Operating from a 50-year legacy position of strength

- Top Tier Management Team
- Operational Excellence
- Margin Expansion
- Enhanced Investment Performance
- Effective Capital Management
- Global and Diverse Talent and Culture



# A Unique Global Platform



#### **EVEREST: A MARKET LEADER**

- Growth company with competitive advantage in key markets
- Broadly diversified income streams
- Strong underlying underwriting performance with reduced volatility
- Low expense base
- Nimble, entrepreneurial and responsive
- Strong cash flow
- Growing, highly liquid, strong credit quality investments
- Robust, scalable 3<sup>rd</sup> party capital capabilities

# Everest Leadership: Extensive Global Industry Experience



# Strategic Building Blocks

### BUILDING OUR FRANCHISES

- Grow the Specialty P&C Insurance Platform with Expanded Margins
- Capitalize on and Grow Leading P&C Reinsurance Franchise
- Sharpen Investment Strategy

### CONTINUOUS PURSUIT OF OPERATIONAL EXCELLENCE

- Focused Underwriting Discipline
- Dynamic Capital Allocation
- Scalable Operating Model

#### **WINNING BEHAVIORS**

- Focus on People, Talent and Culture
- Promoting Diversity, Equity and Inclusion
- Pursue ESG Excellence

# Winning Behaviors – Talent and Culture

# People, Talent and Culture



 Invest in our People and in new Talent Across Organization

# Promoting Diversity, Equity and Inclusion



• Commitment to an inclusive organization

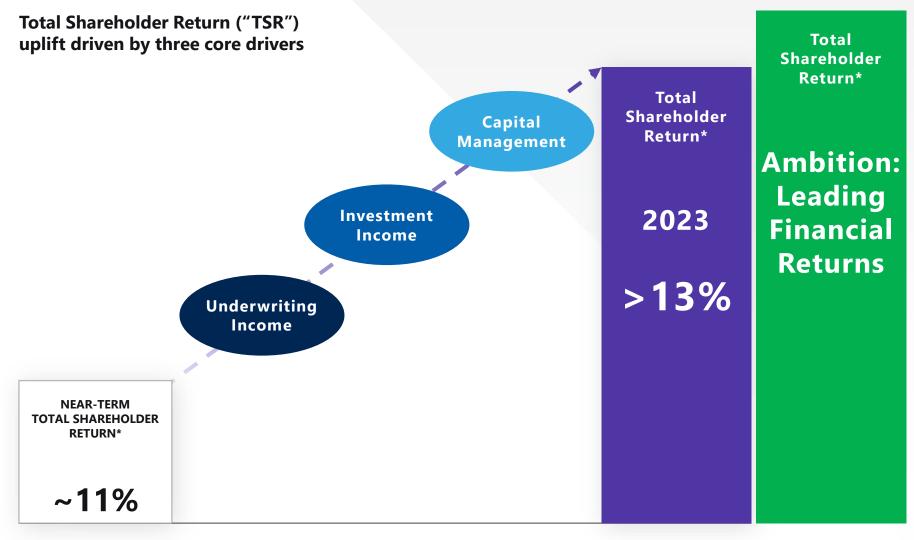
### **Pursue ESG Excellence**



- Focus on Environmental Impact / Climate Change
- Best-in-class Governance



# **Everest - Financial Return Objective**



<sup>•</sup> Total Shareholder Return defined as annual growth in Book Value Per Share excluding Unrealized Gains and Losses on Fixed Maturity Investments, plus Dividends Per Share

# 3-Year Strategic Plan Financial Target Assumptions

# Underwriting Income

### **GWP Growth Rate**

- Group: 10 15% CAGR
- Reinsurance: 8 12% CAGR
- Insurance: 18 22% CAGR

### **Key Ratios**

- 91% 93% CR (Group and Divisions)
- 6 7% Cat load (included in CR)
- ~6% Group general expense ratio

2023

Total Shareholder Return\*

# Investment Income

### **Investment Mix**

 Increasing Alternative Fixed Income, Public & Private Equity

#### **Return on Inv Assets**

• 2.75% - 3.25%

>13%

# **Capital Management**

### **Capital Structure**

- A+ Financial Strength Rating<sup>(1)</sup>
- 15 20% LT Debt Leverage Ratio

### **Capital Return**

 Commitment to proactive capital management

<sup>\*</sup> Total Shareholder Return defined as annual growth in Book Value Per Share excluding Unrealized Gains and Losses on Fixed Maturity Investments, plus Dividends Per Share
(1) Moderately-high risk profile

# Delivering Financial Performance - Underwriting Income





- Strong gross written premium growth creates operating leverage
- Scalable platforms



### **Technology Enhancements**

- Investment in data & analytics
- Improved claims outcomes
- Transitioning manual processes to automated solutions



### **Underwriting and Portfolio Optimization**

- Thoughtful cycle management
- Dynamic portfolio management
- Margin expansion
- Expense discipline

# Delivering Financial Performance - Investments



### **Core Portfolio Strategy**

#### STABILITY AND LIQUIDITY

- Investment grade assets cover reserves
- Match asset / liability duration
- High degree of liquidity
- Solid credit quality
- Consistent stable income



### **Total Return Strategy**

#### **ENHANCED PERFORMANCE**

- Maximize risk adjusted returns
- Ensure capital efficiency
- · Achieve efficient frontier portfolio
- Long-term investment horizon

# Delivering Financial Performance - Capital Management

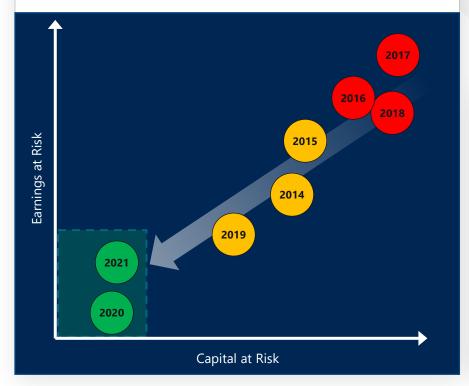
#### CAPITAL MANAGEMENT OBJECTIVES

- Capital management evaluated over a long-term horizon
- Optimize operating and financial leverage position
- Target lower cost capital structure
- Thoughtful capital deployment

# CAPITAL MANAGEMENT FRAMEWORK **Financial Strength** Commitment to an A+ equivalent Financial Strength Rating (FSR) **Organic Growth** Accretive organic growth is primary use of capital **Dividends** Committed to quarterly cash dividends **Share Repurchase** Deploy excess capital for benefit of shareholders **Inorganic Growth** Selectively consider acquisitions that support organic growth

# Transforming Everest's Risk Profile

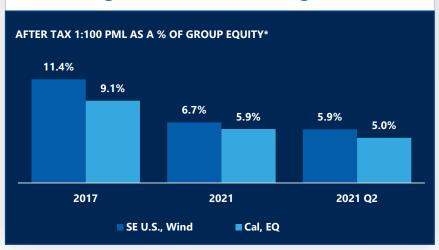
# Risk Profile Managed to Superior Risk / Reward Economics



#### **ENTERPRISE RISK STRATEGY**

- Increased expected earnings despite significant reduction in risk profile
- Go-forward appetite defined by clear trading range
- Strong market conditions mean a nimble deployment of additional capacity

### **Reducing Risk: PML Management**

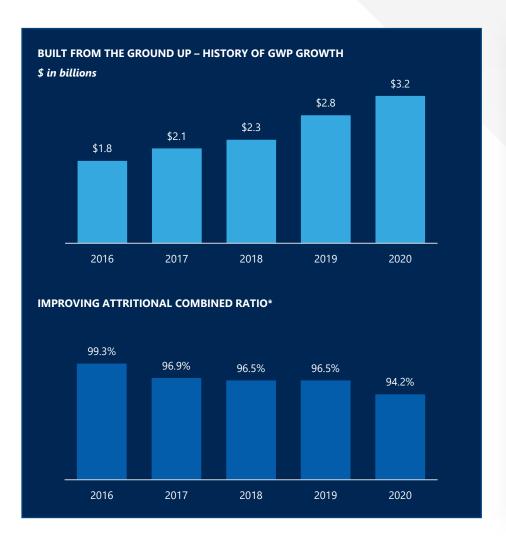


Illustrative purposes

<sup>\*</sup> Calculated as the 1:100 PML net economic loss as of January 1 of the respective year and as of July 1 for 2021 Q2, divided by Everest's shareholders' equity of the preceding December 31. Additional details are provided in Company's form 10-K and 10-Q for the relevant period.

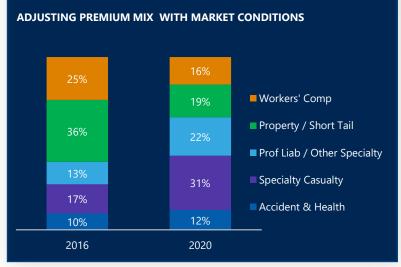
### **Everest Insurance**

### A Leading Specialty Insurance Platform



### **Specialty Commercial P&C Insurer**

- Seasoned leadership team delivering on exceptional growth while reducing attritional combined ratios through effective portfolio management
- Extensive product breadth, with history of attacking market opportunities as they develop



<sup>\*</sup> Attritional combined ratio excludes catastrophe losses, reinstatement premiums, prior year development and COVID-19 pandemic impact.

# Diverse Product Set Appeals to Broad Spectrum of Customers



Small Commercial & Digital Partnerships is comprised of Everest Underwriting Partners, Eversports & Entertainment Insurance, other API-driven partnerships, A&H

Middle Market & Wholesale Solutions is comprised of Wholesale Casualty & Property, Environmental, Life Sciences, Inland Marine, Lloyd's Syndicate, Multinational, Monoline Workers Comp, Excess Casualty

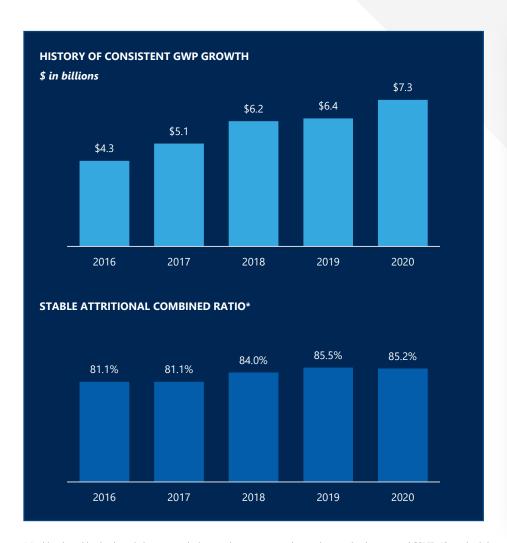
Large Customer Accounts is comprised of Risk Management, Financial Lines, Transactional Risk, Energy Casualty, Surety, Everest Global Markets (Ireland), National Excess Casualty

# **Everest Insurance - Scale Creates Margin Opportunity**

**Operating leverage** Portfolio management flexibility Low 90s **Combined** Focused investment in technology **Ratio Target Skilled Cycle Management** 

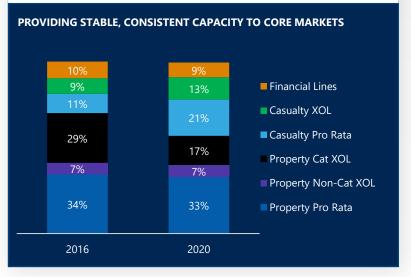
### **Everest Reinsurance Division**

### A Leading Global Reinsurance Platform



### **Leading Reinsurance Platform**

- Leading global P&C reinsurer
- Agile and scalable platform to pursue attractive opportunities
- · Broadly diversified around the world
- Industry leading expense ratio creates strategic flexibility
   / improves shareholder returns



<sup>\*</sup> Attritional combined ratio excludes catastrophe losses, reinstatement premiums, prior year development and COVID-19 pandemic impact.

# Local Leaders Drive Superior Execution



#### **LOCAL STRATEGY IN ACTION**

- Offices in all key global reinsurance centers – local decision makers empowered to transact
- Ceding clients in 115 countries
- Dynamically allocating capital across markets

**52%** 48% **United States International** 

2020 GWP Distribution

### **Everest Reinsurance**

### **Drivers to Enhance Underwriting Profit**

**Ongoing Portfolio Management Focus on Accretive Growth Low 90s Nimble UW Cycle Management Combined Ratio Target Sustain Volatility Management Best-in-Class Expense Ratio** 

# Investment Portfolio Guiding Principles

#### **ENGINES OF EARNINGS POWER**



- **Portfolio Diversification**
- **High Degree of Liquidity**
- **Strong Credit Quality**
- **Match Asset / Liability Duration**
- **Dual Strategy Approach: Stable Income and Total Return**
- 6 **Optimize Risk-Adjusted Return and Capital Efficiency**

# Strategic Asset Allocation

	_	Target		
	4Q 2020	Min	Max	
Cash	4%	2%	10%	
Fixed Income	84%	70%	90%	
Short-term	5%	0%	10%	
Government Related	12%	10%	25%	
Corporate Bonds	42%	35%	55%	
Agency	9%	5%	15%	
Securitized <sup>1</sup>	14%	10%	20%	
Municipals	2%	0%	10%	
Public Equity	5%	0%	10%	
Private Equity / Credit	7%	5%	15%	

### **Asset Allocation Strategic Direction**



#### SHIFT IN PORTFOLIO CONSTRUCTION

- Reduction in Corporate Bonds by 3-4% allocation
- Commensurate increase in Private Equity and Alternative Fixed Income (i.e. middle market loans, private debt and structured products)

#### **PHILOSOPHY**

- · Asset / Liability duration matching
- · Retain strong credit quality and liquidity
- · Improve capital efficiency

**Expected** 2.75% - 3.25% **Return on Invested Assets** 

# Conclusion - Investing In Everest



Everest is a growing leading global reinsurance and insurance franchise



Seasoned leadership team in place forging a new path forward



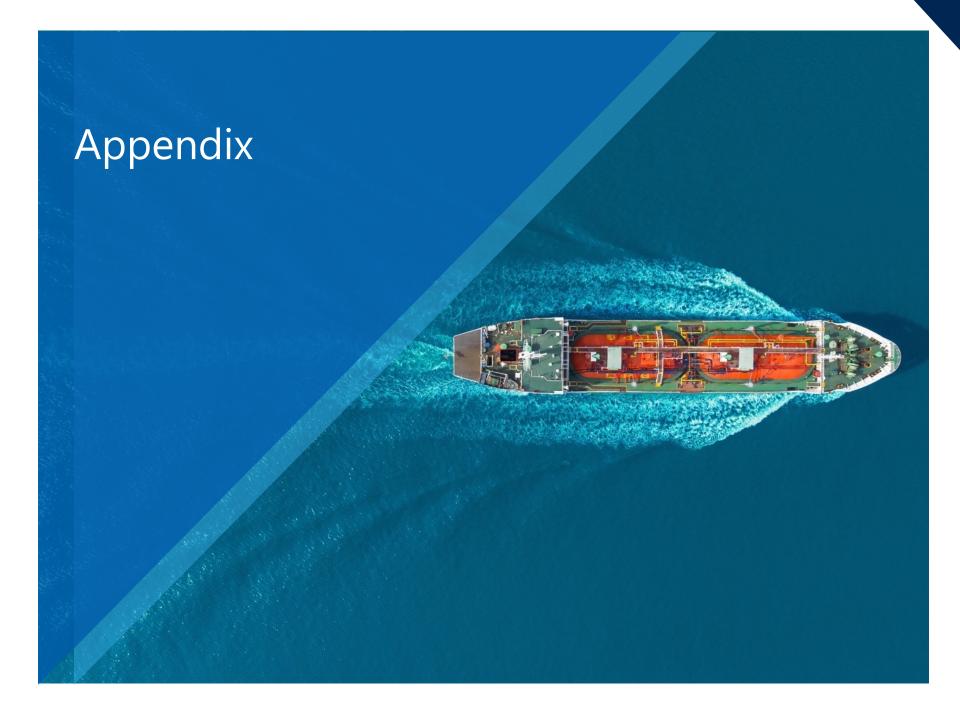
Broadly diversified earnings power: Reinsurance, Insurance and Investments



Franchises are well positioned to drive growth and expand margins with reduced volatility



Strategic plan 2023 target of >13% Total Shareholder Return; Ambition for leading financial performance



### **Notes and Definitions**





### **Definitions / Notes**

- **Total Shareholder Return:** annual growth in Book Value per Share, excluding Unrealized Gains and Losses on Fixed Maturity Investments, plus Dividends per Share
- Attritional Combined Ratio: Calendar year combined ratio excluding catastrophe losses, reinstatement premiums, prior year development and COVID-19 pandemic impacts.
- **Note:** Asset allocations (both percentages and dollar amounts) have been adjusted relative to GAAP financial presentation to reflect underlying asset risk profile rather than legal entity structure of holding where relevant.

### **Glossary of Terms**

- BVPS: Book Value per Share
- CLO: Collateralized Loan Obligation
- CR: Combined Ratio
- **DPS:** Dividend per Share
- **EMD:** Emerging Market Debt
- Fac: Facultative Risk

- ILS: Insurance-linked Securities
- **ILW:** Industry Loss Warranty
- PML: Probable Maximum Loss
- **Private IG:** Private Investment Grade Debt
- QS: Quota Share
- XOL: Excess of Loss

# Financial Highlights

### **Current and Historical**

			For the year ended December 31,				
(\$ in millions, except per share data)	Q2 2021	2021 YTD	2020	2019	2018	2017	2016
BALANCE SHEET							
Cash and Investments	\$27,056.0	\$27,056.0	\$25,461.6	\$20,748.5	\$18,433.1	\$18,626.5	\$17,483.
Shareholders' equity	\$10,416.8	\$10,416.8	\$ 9,726.2	\$9,132.9	\$7,860.8	\$8,340.7	\$ 8,033
Book value per common share	\$260.32	\$260.32	\$243.25	\$223.85	\$193.37	\$204.25	\$196.4
RESULTS							
Gross written premiums	\$3,190.1	\$6,121.6	\$10,482.4	\$9,133.4	\$8,475.2	\$7,173.9	\$6,033
Net investment income	\$407.1	\$667.5	\$642.5	\$647.1	\$581.2	\$542.9	\$473
After-tax operating income	\$587.0	\$847.2	\$300.1	\$872.4	\$190.7	\$412.6	\$1,004
per diluted common share	\$14.63	\$21.12	\$7.46	\$21.34	\$4.65	\$10.00	\$23.
Net income	\$680.0	\$1,021.8	\$514.2	\$1,009.5	\$89.0	\$482.8	\$99
per diluted common share	\$16.95	\$25.47	\$12.78	\$24.70	\$2.17	\$11.70	\$23.
Dividends declared	\$1.55	\$3.10	\$6.20	\$5.75	\$5.30	\$5.05	\$4.
FINANCIAL RATIOS							
Combined ratio	89.3%	93.6%	102.9%	95.5%	108.8%	103.5%	87.0
Attritional combined ratio*	87.6%	87.4%	87.5%	88.4%	87.0%	85.0%	85.
After-tax operating return on average adjusted equity	24.5%	17.9%	3.4%	10.3%	2.3%	5.1%	12.
Net income return on average equity	28.4%	21.6%	5.8%	12.0%	1.1%	5.8%	12.9

# Tracking Total Shareholder Return

#### **EVEREST FINANCIAL RETURN OBJECTIVE**

**Total Shareholder Return** ("TSR"): Annual growth in Book Value per Share, excluding Unrealized Gains and Losses on Fixed Maturity Investments, plus Dividends per Share

	2Q19 YTD	2Q20 YTD	2Q21 YTD				
Reported Shareholders' Equity	8,836,817	9,286,299	10,416,789				
Net unrealized gains / (losses)	247,740	600,921	517,640				
Shareholders Equity excluding unrealized gains	8,589,077	8,685,378	9,899,149				
Reported BVPS	\$216.90	232.32	\$260.32				
Number of shares outstanding	40,741	39,972	40,015				
BVPS excluding Unrealized Gains	\$210.82	\$217.29	\$247.39				
Dividends per share	\$2.80	\$3.10	\$3.10				
YTD Annualized Total Shareholder Return ("TSR")	16.0%	3.7%	22.5%				
Total Shareholder Return defined as annual growth in Book Value Per Share excluding Unrealized Gains and Losses on Fixed Maturity Investments, plus Dividends Per Share							