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# 2023 Investor Day

November 14, 2023



years of underwriting opportunity

## Cautionary note on forward-looking statements

This presentation contains forward-looking statements within the meaning of the U.S. federal securities laws. We intend these forward-looking statements to be covered by the safe harbor provisions for forward-looking statements in the U.S. Federal securities laws. These statements reflect management's current expectations based on assumptions we believe are reasonable but are not guarantees of performance. The forward-looking statements contained in this document involve risks and uncertainties that could cause actual results to differ materially from those contained in forward-looking statements made on behalf of the Company. These risks and uncertainties include, but are not limited to, the impact of general economic conditions and conditions affecting the insurance and reinsurance industry, the adequacy of our reserves, our ability to assess underwriting risk, trends in rates for property and casualty insurance and reinsurance, competition, investment market and investment income fluctuations, trends in insured and paid losses, catastrophes, pandemic, regulatory and legal uncertainties and other factors described in our latest Annual Report on Form 10-K. Except as required by law, the Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

The oral presentations accompanying these written materials are based on these materials as well, in some cases, as information in our earnings releases, transcripts of earnings calls and our forms 10-K and 10-Q filed with the securities and exchange commission.

## Today's agenda

Opening	Matt Rohrmann	Senior Vice President, Head of Investor Relations			
Introduction and strategic overview	Juan C. Andrade	President and Chief Executive Officer			
Everest Reinsurance	Jim Williamson	Executive Vice President, Group Chief Operating Officer and Head of the Reinsurance Division			
Intermission					
Everest Insurance®	Mike Karmilowicz	Executive Vice President, President and CEO of Everest Insurance®			
	Mike Mulray	Executive Vice President, North America Insurance			
	Jason Keen	Senior Vice President, International Insurance			
	Adam Clifford	Senior Vice President, International Insurance			
Financial overview	Mark Kociancic	Executive Vice President and Chief Financial Officer			
Summary thoughts	Juan C. Andrade	President and Chief Executive Officer			
Intermission					
Q&A session	<b>Q&amp;A session</b> Everest Management Team				
Reception					

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# Introduction and strategic overview

Juan C. Andrade - President and Chief Executive Officer

### How Everest builds shareholder value



Diversified reinsurance and insurance P&C franchise



Lead market reinsurer capitalizing on hard market



Disciplined long-term specialty Insurance strategy



Strong underwriting culture

Delivering consistent, industry-leading shareholder returns Net acquirer of top talent

Leadership team with proven track record

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High-quality investment portfolio

A+ balance sheet strength and nimble capital deployment ΞĚ

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## Relentless focus on execution driving sustainable, leading financial returns

#### Culture of accountability

Analytic and reporting tools drive effective capital deployment

**Greater visibility** through strategic planning and reporting = efficient, dynamic resource allocation

#### **Robust risk management**

provides transparency

#### Underwriting discipline

**Granular portfolio management** and controls to underwrite the most attractive opportunities

Attract, develop, and retain proven, top talent with deep market expertise

Improved insights from better tools and analytics

#### Claims excellence

**Attract leading claims experts** improves claims settlement accuracy and service

**Effective use of technology** improves efficiencies, customer experience and retention

**Better data flow** accelerates feedback loop

#### Operational efficiency

Improved target operating model enhances scalability, efficiency and productivity

"One Everest" model enhances collaboration

Nimble, non-bureaucratic organization results in faster decision making

#### **Delivering on our strategy is driving results**

Cumulative TSR<sup>1</sup>  $\sim 40\%$ 

Stock Price Increase<sup>2</sup> ~62%

## Industry leadership focused on underwriting opportunity



Juan C. Andrade President and CEO



EVP, Group CFO



Anne Rocco Chief Transformation and Shared Services



EVP, Group COO and Head of Reinsurance



**Mike Karmilowicz** EVP, President and CEO of Everest Insurance®



**Gail Van Beveren** EVP, Chief Human **Resources** Officer



**Dawn Lauer Chief Communications** Officer



**Chief Information** 

Officer

EVP, General Counsel



Ari Moskowitz Group Chief Risk Officer



**Chris Downey** CUO, Reinsurance



**Jill Beggs** Head, NAM Reinsurance



**Artur Klinger** Head, International Reinsurance

Seth Vance

EVP, Chief Investment

Officer

**Anthony Izzo** Global Fac and Distribution



**Mike Mulray** EVP, President NAM Insurance



**Adam Clifford** SVP, International

Insurance



**Jason Keen** SVP, International Insurance

**Experienced and deep bench strength driving our strategy and delivering value** 

## Diversified model creating industry-leading returns across cycles

#### Strategic diversification

#### Scaled lead market player

Diversified by segment, distribution channel, geography, and product line

Dynamic capital allocation to maximize opportunities

#### Diversified model provides optionality

Deeper distribution relationships

Greater collection and data use

Scalability of technology across

#### Continued profitable growth \$ in billions 15% CAGR \$14.0 \$13.1 \$10.5 \$4.6 \$9.1 \$4.0 \$3.2 \$2.8 \$9.3 \$9.1 \$7.3 \$6.4 2019 2020 2021 2022 Reinsurance Insurance Continued margin expansion 88.4% 87.6% 87.5% 87.4%

2020

2019

2022

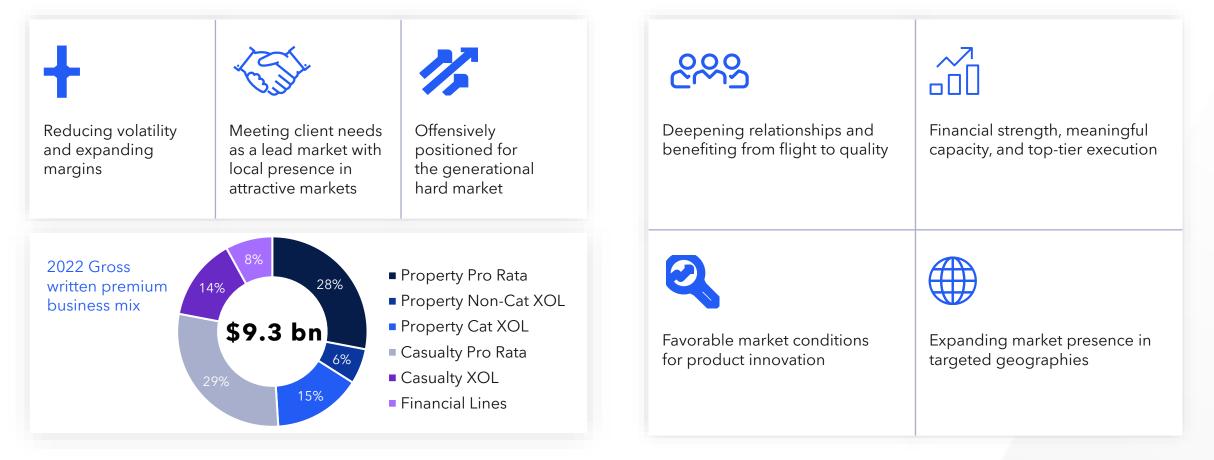
2021

Attritional Combined Ratio

# Reinsurance: Capitalizing on hard market opportunity and solidifying competitive advantages

The preferred lead market platform organized to capture opportunity

#### Driving sustainable margin expansion



## Insurance: Building the next global leader

### Expanding the insurance franchise for mid-tolarge accounts



# Disciplined and methodical approach to margin expansion



**North America** Growth platform with history of improving margins

Broad base of specialty capabilities

Aligning around client verticals to drive deeper relationships



**International** Building global franchises to service mid-to-large corporates

Focused on structurally attractive markets

Leveraging global expertise and scalable infrastructure

### Expand margins, reduce volatility, and increase franchise value

## Driving operational excellence across our value chain

Top-tier talent with underwriting and operator skillset	Harnessing the power of technology, data and analytics	Unlocking efficiency across our franchises	
Leveraging underwriting expertise Top-tier operators - well known in their markets	Platforms designed for global scale and agility without legacy drag Singular data warehouse enhances and accelerates	Leveraging market expertise to drive product innovation and expansion Targeted investments aimed at deepening risk	Winning culture combined with first-class platform, drives more consistent and efficient results
Strengthening distribution through trusted relationships and client service	decision making Embedded connectivity with brokers	insights globally	

## Talent and culture working together to drive results



#### Net acquirer of talent

Everest is an employer of choice - attracting the best talent

Investment in people across the business

Recognized as best-in-class (including: 2022 Best Hybrid Insurer, Best Bermuda Reinsurer)

Awarded 2023 Top 50 Talent Acquisition Team by OnConferences

2023 Wholesale Casualty Underwriting Team of the Year Finalist



# Entrepreneurial and purpose-driven culture

Collaborative, purpose-driven culture

Inclusive and diverse organization

Talent spans cultures, backgrounds and experiences

Recognized for excellence in our diversity and inclusion programs



## Committed to corporate citizenship

Committed across the group to creating positive enduring environmental and societal impact

Best-in-class governance and risk management discipline

'Everest Cares' - charitable giving with reputable organizations and programs

Everest aligns sustainability reporting with leading frameworks and organizations

### Everest's commitment to Environmental, Social, and Governance best practices



## Looking forward: Strategic and financial objectives

#### Strategic objectives

- A leading reinsurance market around the globe
- Premier global P&C insurance company
- Employer of choice
- Globally diversified underwriter with strong and consistent return generation across any market cycle
- Think globally, act locally

#### **Financial objectives**

- Targeting industry-leading financial returns, consistently Strong underwriting income growth Generate increased investment income Dynamic and prudent capital management
- Commitment to A+ equivalent Financial Strength Rating (FSR)



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# Everest Reinsurance: Leading in a generational hard market

Jim Williamson - Executive Vice President, Group Chief Operating Officer and Head of the Reinsurance Division

## A leading global P&C reinsurance partner

#### Differentiated advantages

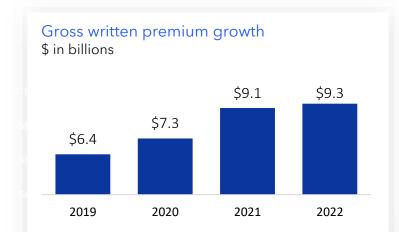
Nimble capital deployment and broad diversification

Empowered local teams: exceptional, entrepreneurial underwriting talent with local execution globally

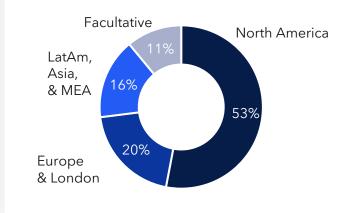
Underwriting discipline backed by market-leading risk analytics

Financial strength and scale

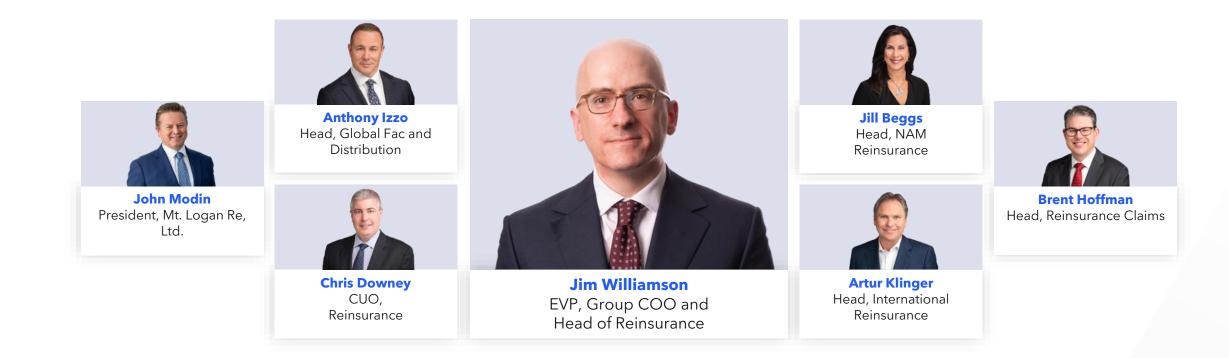
Building upon our position as the preferred trading partner for brokers and cedents



#### Gross written premium by business unit



### Reinsurance leadership team



### Leading empowered local teams around the world

## Delivering on current hard market conditions in property catastrophe

#### Generational hard market

Years of elevated cat activity have led to a material reset in pricing, terms and conditions

Supply/demand imbalance persists; no new competitors / limited ILS investment: \$60-100 bn<sup>1</sup> capital gap remains

Hard market expected through 2024 into 2025

Flight to quality favors strong, high-quality reinsurers

#### Delivering on hard market opportunity

Improved pricing	Risk-adjusted rate up ~45% globally over the past 12 months
Capital deployment	Successfully completed \$1.5 bn public equity offering. On track to deploy capital fully by Jan 1, 2024.
Profitable growth with lower volatility	30% property cat premium growth over 2022 with lower expected loss ratios
Deepening client relationships	Over 90% of gross written premium growth is with existing clients
Differentiated terms and rates	Quoting market or private placement on vast majority of placements

## Capitalizing on most attractive opportunities

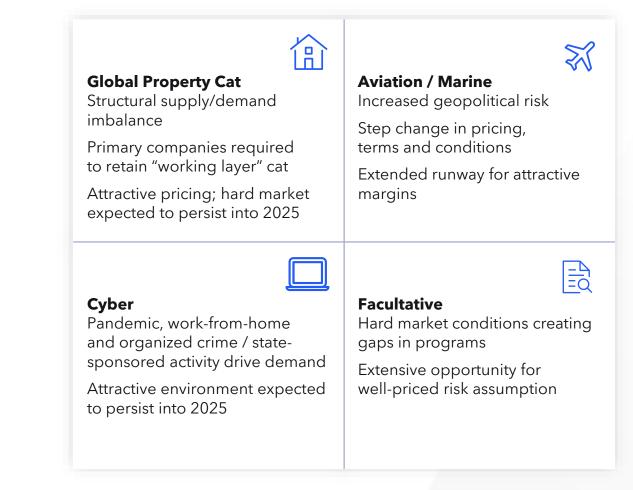
#### Everest Reinsurance market view

Treets

	Ire	aty					
	XoL	QS	Fac	Other Treaty			
Property	1			Aviation		Marine	
Property Cat				Mortgage		Credit	
Casualty				Cyber		Contingency	
Professional				Crop		Surety	
Auto				Workers' Comp*			

## Least Most Attractive Attractive

#### Nimble approach to market execution



## Underwriting investments for sustained outperformance

#### Geographic expansion

Global capabilities with ceding clients in 100+ countries

Expanding in markets that are:

- Large, high growth, stable
- Provide attractive financial returns
- Under-penetrated by Everest

Runway for profitable growth in all regions, particularly:

- Japan / South Korea
- India, Southeast Asia
- Europe
- Latin America

#### Specialized capabilities

Building upon leadership positions

Further investment in specialized global lines:

- Cyber

– Credit

- Renewables

Strengthening global facultative products and capabilities

Strategic expansion into attractive markets, while increasing diversification

## Investments in analytics, data and technology for sustained outperformance

#### Analytics investments

Industry-leading proprietary models and vendor models Examples include cats, weather, climate, cyber, credit Support our world-class underwriters globally

#### Capitalizing on data capabilities

Global data lake Underwriting, claims, third-party data

#### Automating processes

Submission, claims, portfolio analytics

#### Investing in new technologies

Machine learning, generative Al

Strengthening Everest's position as the preferred trading partner for brokers and cedents

## Pursuing superior risk-adjusted returns in a hard market



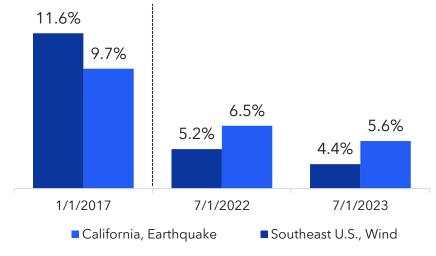
Transformation of Everest's cat risk profile

#### Executing with a prudent risk profile

Hard market environment, particularly in peak zones, driving decision to move away from "working layer" risks

Focus on achieving superior risk-adjusted returns

#### After-tax net 1:100 PML as % of shareholders' equity (Ex. URGL)<sup>3</sup>



## Managing the cycle and operating within our risk profile in practice



## Catastrophe risk managed well within our established risk appetite

### Approach to climate risk management



### Science

Academic research Meteorological agencies Live-tracking process



### Modeling

Internal models produced through climate focused PhD's on staff



#### Experience

50-years of cedent data

Third party industry loss estimates

### Portfolio hedging

#### Mt. Logan Re

Partner with capital markets investors

Over \$1 bn of capital<sup>1</sup> with continued growth

#### Cat bonds and ILWs

Kilimanjaro cat bond program

Core tools with declining utilization

## **Everest Reinsurance: Financial objectives**

#### Positioned to deliver results

Rigorous portfolio and cycle management

Prudent risk profile

Best-in-class expense ratio

Diversified business mix

## Strengthening our competitive advantages

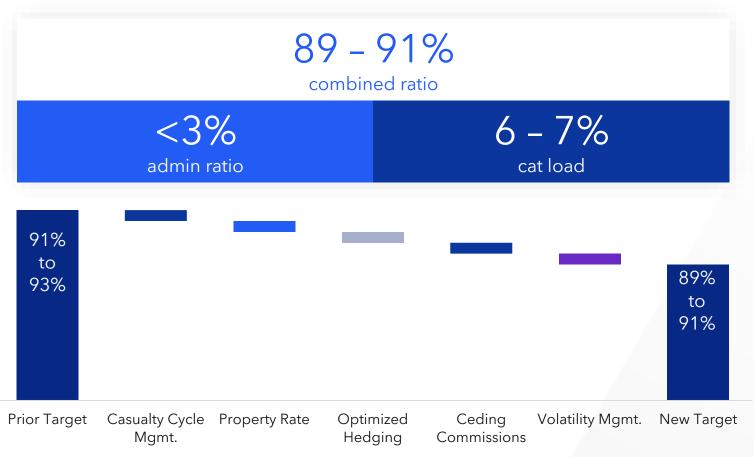
Leveraging lead market position

Winning in flight to quality

Agile, entrepreneurial underwriters

Advancing capabilities in data, analytics, and technology

Everest Reinsurance: 2024 - 2026



## / everest

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# Intermission

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# Everest Insurance®: Delivering momentum and margin

Mike Karmilowicz - Executive Vice President, President and CEO of Everest Insurance®

## Our vision for a leading P&C franchise

#### Disciplined organic build

Disciplined underwriting culture led by top-tier talent

Focused on upper-middle market and large accounts in attractive markets

Balanced and diversified business mix

Client / service-centric model

#### Focused execution

~6 pt. attritional CR improved from YE2019 to 2022

\$164 mn

## The preferred global P&C partner

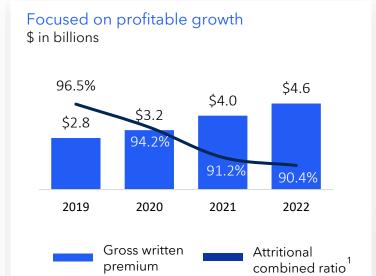
Global underwriting platform, delivering for middle-market / multinational clients

Lead market franchise with ability to drive pricing, terms, and conditions

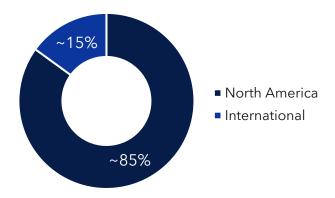
Preferred market with target distribution partners and clients

Low volatility portfolio delivering attractive underwriting margin

Proven leadership team executing our global blueprint

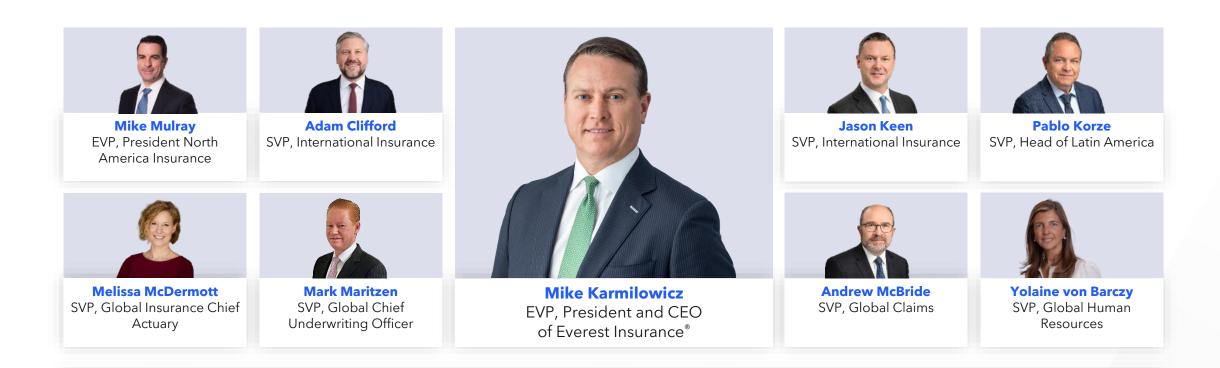


#### Regional gross written premium mix - 2022



<sup>1</sup> Attritional ratios exclude catastrophe losses, net CAT reinstatement premiums earned, prior year development, COVID-19 losses, CECL, and losses from the Russia/Ukraine war

## Proven leadership team with track record of execution





Flat structure, **nimble organizational** design



Empowered **talent** and entrepreneurial **culture** 

## Organizing around the global opportunity



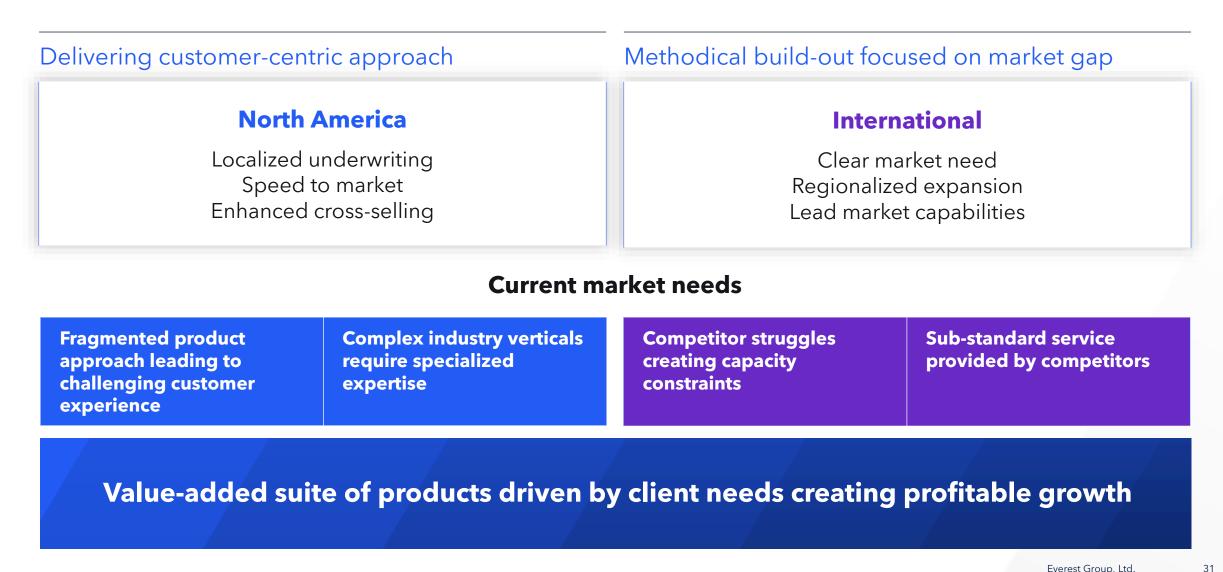
#### Diversified global operating model

Delivering our value proposition to target clients Local underwriting expertise with well-established relationships Improved speed-to-market with best-in-class execution Go-to-market strategy tailored to distribution partners Solutions-oriented client service with 100+ products

North America US, Canada & Bermuda		International UK & Ireland, Europe, Asia Pacific, Latin America				
Retail Commercial	Wholesale & E&S	Retail Commercial	Wholesale & Lloyds			
Global specialty product set						

<sup>1</sup>Estimate based on assumptions applied to Swiss Re Institute Sigma; World Insurance Premium Report, June 2023 to aggregate in-scope target customer premium (mid-to-upper middle market and large account business in geographic locations we are currently, or intend to be operating in) <sup>2</sup> Includes UK & Ireland, Continental Europe, Asia Pacific, and Latin America

## Unlocking value through addressing market needs



## Disciplined underwriting culture driving profitable growth

#### Systematic approach to disciplined underwriting

Top-tier talent with deep local market knowledge Highly developed go-to-market strategy Well-defined underwriting appetite Accelerating feedback loop with continuous review Complex risks require superior service and solutions

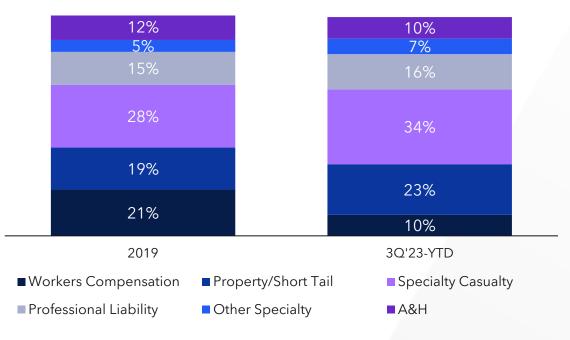
Institutionalized discipline embedded throughout the underwriting value chain

#### Demonstrated history of portfolio management

Leaning into the property market

Growing specialty lines (specialty casualty / other specialty)

Reducing exposure to workers' compensation



## Everest global insurance blueprint - a systematic path to success

Distribution	Data and analytics	Underwriting	Systems	Claims
Expanding relationships with target regional partners Tailored engagement strategy by distribution relationship	Proprietary models to optimize submission intake and evaluation Direct connectivity via APIs into systems across the value chain	Holistic CUO governance model Consistent underwriting parameters, deployed locally with frequent oversight	Integrated systems accelerate feedback loops across claims, underwriting, and reserving Flexible and adaptable architecture to drive best-in-class capabilities	Expanding claims team specialization Application of large language models to deploy claims resources efficiently

**Driving margin enhancement and improving our value proposition** 

## Everest Insurance<sup>®</sup>: The path to delivering exceptional results

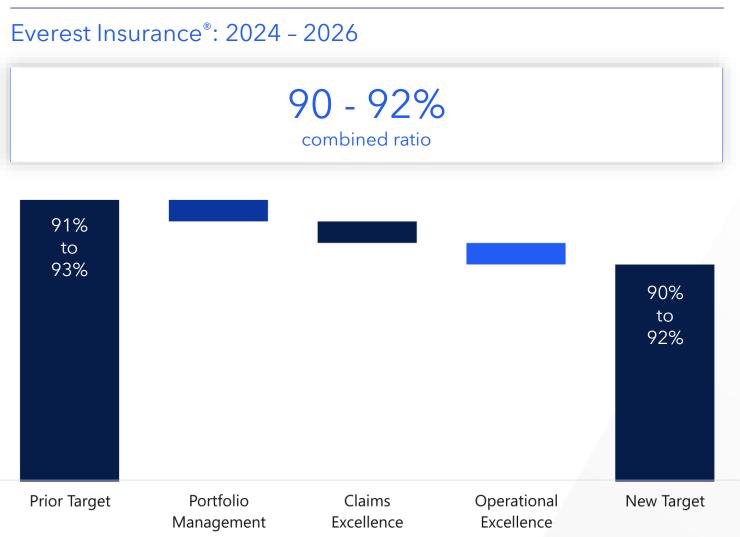
#### Delivering for investors throughout the journey

Differentiated talent, empowered underwriting

Diversification and optionality driving margin expansion and consistent results

Leverage existing global platforms and strengthen partner relationships

Building globally with the trajectory for additional margin expansion



We underwrite opportunity.<sup>™</sup>

## North America Insurance

Mike Mulray - Executive Vice President, North America Insurance

## North America: Overview and evolution

#### An organic evolution

Underwriting platform built organically

Underwriting discipline and portfolio management delivering improved profitability

Well-defined distribution channels and underwriting appetite

Continued investments in talent and technology

Superior client experience and consistent underwriting results

#### Objectives

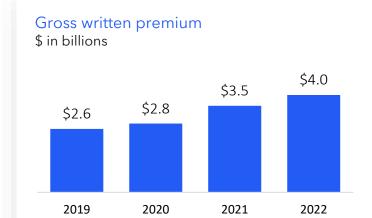
Deepen alignment and engagement with target customer segments

Expanding depth and breadth in targeted specialty lines

Further specialized, market-leading underwriting talent

Embed digital experience, data and analytics into underwriting / client service

### **Building from a position of strength**



#### Gross written premium by line of business



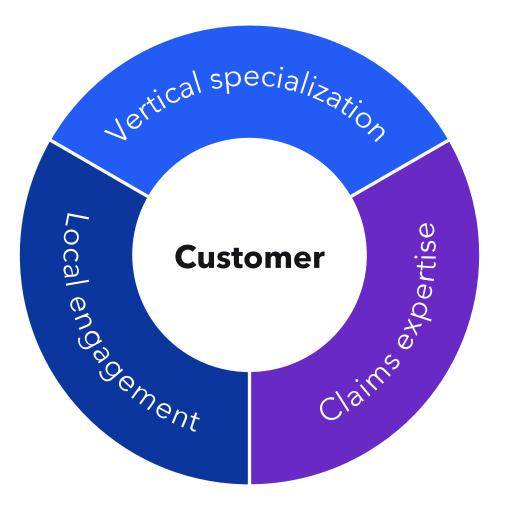
## North America market opportunities

	Retail Commercial	Wholesale	Specialty	
Approach	Regionalized go-to-market approach	Clearly defined underwriting appetite	Channel agnostic approach	
	Deepening relationships with key partners	Increasing throughput and speed of transactions	Defensible, proprietary products and underwriting expertise	
Ą	Increasing account product density	Exclusive product and underwriting		
Benefit	Customer-centricity attracts higher margin / retention customers	Focus on speed and agility to differentiate ourselves	Deliver highly sought after specialty products with leading expertise	
	Total addressable market and Everest gross written premium			
	~\$130 bn market <sup>1</sup> <b>~\$1.6 bn in 2022</b> <sup>4</sup>	~\$100 bn market <sup>2</sup> <b>~\$1.4 bn in 2022</b> <sup>4</sup>	~\$50 bn market <sup>3</sup> <b>~\$1 bn in 2022</b> <sup>4</sup>	

<sup>1</sup>NAIC 2022 P&C Premium, excludes estimated \$110 bn associated with Small/Enterprise risk outside of Everest Appetite; Includes Liability, Property, Financial Lines (excludes Specialty and lines Everest does not write, e.g. Crop) <sup>2</sup>Per AM Best Report, Sept. 2023

<sup>3</sup>Based on global estimated premium volume of \$110 bn ex. US Commercial Proportion of 35% (per Swiss Re report) <sup>4</sup> Everest 2022 Gross Written Premium by distribution channel

## Moving closer to the end customer





Deeper engagement with customers through whole account approach

Multi-line service offerings improve margins and retention rates



#### Vertical specialization

Truly specialized offerings and differentiated expertise valued by end buyer

#### Claims expertise

Improved claims outcomes resulting in top-line growth and bottom-line improvement

Underwriting expertise and disciplined portfolio management providing optionality across products, segment and market cycles

#### Everest Insurance<sup>®</sup> current market view

Casualty		Property / Short Tail		Other Lines	
General Liability		Shared & Layered Property		Cyber Liability	
Commercial Auto Liability		Property	roperty		
Commercial Auto			Credit & Political		
Physical Damage				Risk	
Loss Sensitive GL &				Transactional	
Auto				Liability	
Excess Liability		Contingency		Public D&O	
Workers' Comp (Loss Sensitive)		Accident & Health		Energy & Construction	
Workers' Comp (MGC*)		Builder's Risk		Environmental	

Least		Most
Attractive		Attractive

#### Approach to attractive markets

#### í R` Property **Excess & Surplus (E&S) Lines** Agile adjustment to strategically Strategically grew Excess Casualty in favorable years allocate capacity Improving risk-adjusted rate Top 20 share, 25-yr track record increases, and favorable terms Underwriting expertise, such as and conditions Casualty Construction and Builder's Risk E **Specialty Lines** Leading global Credit and Political Risk provider Premier, global Transactional Liability team Expanding Private Equity vertical leveraging strong foundation

## Building on our strengths

#### Expertise closer to the client

Institutionalizing the "One Everest" approach to drive local engagement

Strategic placement of talent and services

#### Hub and spoke infrastructure



# Service-oriented technology and API-enabled connectivity

Improving peer-to-peer (API) connectivity with leading brokers

Technology-enabled service capabilities improving broker and insured experience and deepening engagement



# Analytics; consistently better decision making

Deployment of analytic capabilities within underwriting workflow, institutionalizing consistent margin delivery

Analytics fed in real time by submission data and claims, reserving experience, iterative modeling for just-in-time underwriting

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# International Insurance

Jason Keen - Senior Vice President, International Insurance Adam Clifford - Senior Vice President, International Insurance

# International: The next step in our journey

#### Focused on profitable growth

Superior local market knowledge; leading claims and operational capabilities

Efficient hub-and-spoke modelin 4 regions outside of North America

Leveraging infrastructure, data and analytics already established across insurance division

Top-tier talent and high-quality relationships delivering on market demand for superior service and product

Building on 50 years of Everest brand and success

#### International opportunity

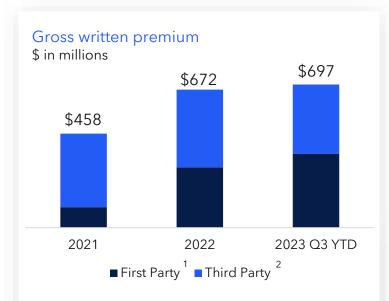
Methodical and disciplined expansion into target geographies, focusing on profitability

Diversified product offering presents a comprehensive value proposition to clients and brokers

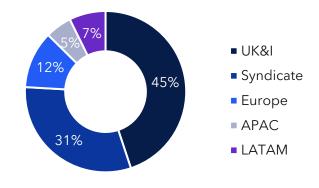
Delivering underwriting expertise and capabilities valued by clients

Blueprint sets a superior standard for continuous portfolio refinement and optimization

Establishing lead market capability to drive pricing, terms, and conditions



#### 9M'23 gross written premium regional view



<sup>1</sup> 1st party lines: property, energy & construction, marine and aviation (predominantly short-tail exposures). <sup>2</sup> 3rd party lines: casualty, financial lines and corporate accident & health

# Establishing a geographic footprint that delivers value

#### Intentional expansion in the most profitable global economies

Intentional entry in regions that deliver a sustainable benefit to underwriting margin, and enable Everest to deliver lead and multinational capabilities

Built the Everest Business Center in Spain, driving operational efficiency



# Criteria for establishing local footprint

Market size & maturity	Demand for lead & multinational capabilities
Strong pool of top-tier talent	Need for core products & value proposition

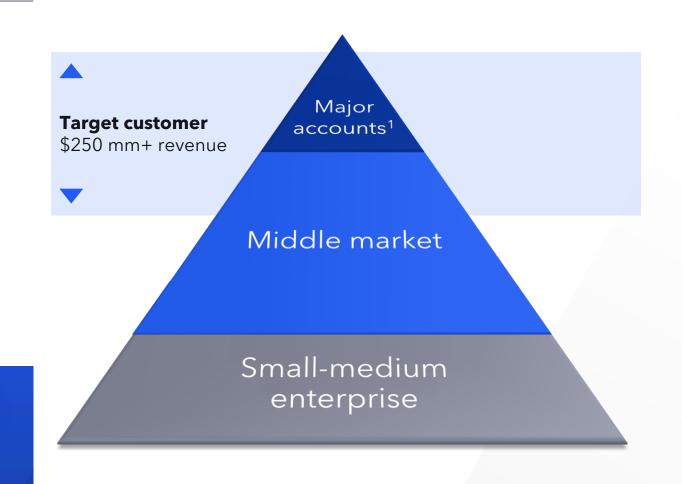
# Well-positioned for attractive opportunity to address market needs

#### Product focus

Diversified product mix generates consistent and strong margins throughout the cycle

Market opportunity with largest global commercial insurers

Ongoing product innovation and expansion



Targeting underserviced, high-quality clients in areas we have market expertise

# Talent, technology and analytics to be a partner of choice

#### Hiring top talent

Attracting premier global talent hungry to be part of the platform we are building

Culture of collaboration, expertise and partnership



# Global analytics, deployable locally

Centralized global data lake enabling real-time movement of information and knowledge around the world

Analytic tools and insights integrated and built into underwriting and claims systems from day one



# Systems and tools deliver lead and multinational capabilities

Laying groundwork for lead placement capabilities

Building toward full multinational capabilities, architecting integration into underwriting and claims systems

Lead and multinational capabilities allow us to charge additional fees

# Applying our blueprint to create a leading global insurance company

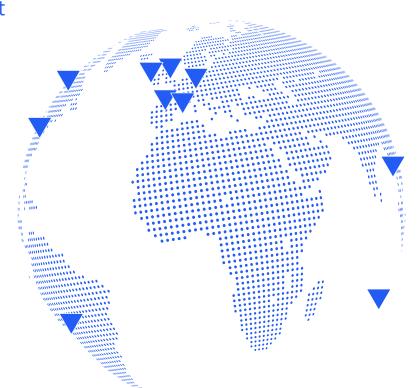
# Combining core drivers to create differentiation with our blueprint

The blueprint covers **every fundamental aspect** of our business – from people to risk management

We **connect** each core driver efficiently

Flexible framework for any market

**Discipline** to ensure considered, profitable expansion



The Everest Blueprint is a sustainable and repeatable framework that positions international expansion for success

Knowing how to integrate each core function of our blueprint is our competitive advantage

## Creating a global partner of choice

#### Proven leadership team executing our global blueprint

Expanding organically, enabling control over each aspect of the buildout

Foundation established for lead market and multinational capabilities

Strong relationships with key brokers and clients across each region

More diversified and sustainable portfolio mix

Superior client service, driven by talent and culture

Leveraging "One Everest" approach

Methodical expansion in attractive regions with the trajectory for additional margin expansion

We underwrite opportunity.™

# Group finance overview

Mark Kociancic - Executive Vice President and Chief Financial Officer

Strong execution delivering on our financial plan

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L/o	/ (00)

Attractive value creation profile



**Strong financial strength** 

 $\checkmark$ -- Disciplined capital allocation

Strong earnings profile

 $\sim$  Consistent performance management

Strong culture, focus on execution, and accountability at the center of value creation

## Everest delivered value for stakeholders within the 2021 - 2023 strategic plan

	Metrics	2021 Investor Day objectives	Execution through 3Q'23
	Gross Written Premium Growth	Group: 10 – 15% CAGR	Group: ~15% CAGR
	CAT Loss Ratio	6 - 7%	7.8% <sup>1</sup>
Underwriting	Group General Expense Ratio	~6%	5.9% <sup>1</sup>
	Combined Ratio	91 - 93%	Attritional CR: 87.3% <sup>1</sup>
			Reported CR: 94.8% <sup>1</sup>
Net investment income	Return on Invested Assets	2.75 - 3.25%	~3.4% <sup>1</sup>
Financial performance	Total Shareholder Return	> 13%	~13.6% <sup>2</sup>

**Expanded our franchises** 

Margin expansion

#### **Strengthened capital**

## Everest's investment portfolio guiding principles

Dual strategy approach: Stable income and total return	Strong credit quality		
High degree of liquidity	Match asset / liability duration	Optimized asset mix with strong investment returns	Well positioned for the current interest rate environment
Portfolio diversification	Optimize risk-adjusted return and capital efficiency		

# Growing and profitable platforms supported by well-managed investments

Assets backing reserves Provide stable income and properly back the reserves	Total return portfolio Provide ALPHA within our well-defined risk appetite	Investment portfolio asser As of September 30, 2023	t allocation
2023-YTD NII:	Assets Under Management <sup>1</sup> :		
\$1.0 bn	\$34.6 bn	13% 7%	■ Ca
	JJ4.0 DH	5%	■ G
		89	Ag
Book Yield on Fl <sup>1</sup> :	New Money Yield <sup>2</sup> :	20%	10% ■C
4.2%	~6%		■ N
		1%	■ P
Average Duration <sup>1</sup> :	Average Credit Quality <sup>1</sup> :	36%	∎ Se
2.7 years	AA-		■ Pr Cr

## Conservative reserving approach and robust governance process

Strengthened reserving process	Granular and timely reserving studies	Invested in talent and reserving tools
Conservative initial loss picks reflecting elevated inflation estimates Reserving studies undergo four levels of review	Increased frequency of engagement between reserving, pricing, claims, and underwriting Ability to update pricing and reserving assumptions in real time	Hired new chief reserving actuary in May of 2022 Continued to bring in top-tier talent across the reserving function Invested in state-of-the-art reserving tools

Objective of booking company's reserve position at management's best estimate, plus a margin



Broadly diversified reserve portfolio by geography and line of business, reducing the impact of any one risk factor.



Economic Inflation Factors: Take a long-term and layered view on inflation factors that impact different lines of business in different ways.



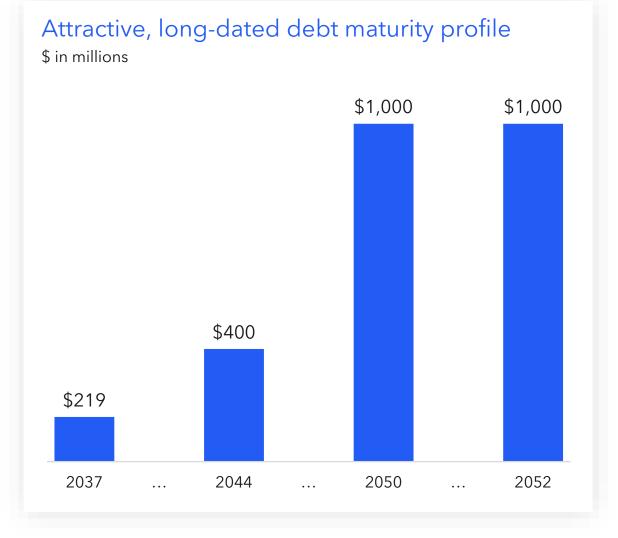
Social Inflation: Litigation funding and social inflation trends remain persistent, particularly in the US. Limits management and jurisdictional underwriting strategies critical to navigating this elevated risk environment.



Shock Losses: Industry losses from events such as COVID-19 and geopolitical turmoil around the globe require local market underwriting, claims and reserving expertise.

**Committed to maintaining a prudent reserving philosophy** 

## Strong and flexible balance sheet capital position



#### Capital position review

#### Key Statistics (9/30/23)

A1 / A+ Financial Strength Profile

18.6%<sup>1</sup> Long-Term Debt / Capital

Low-cost debt (3.9% weighted average coupon)

#### **Debt Issuance Principles**

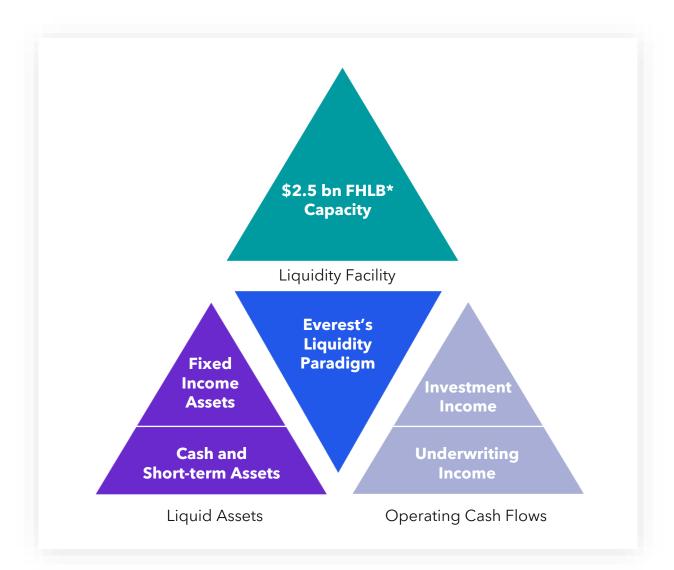
Long-dated tenors and laddered maturities

Regulatory and rating agency capital credit

Low cost of capital

Target LT debt leverage of 15-20% (excluding URGL)

## Prudent liquidity management



#### Strong liquidity profile

Strong operating cash flows

Readily marketable investment securities

\$2.5 bn Federal Home Loan Bank (FHLB) credit borrowing capacity

U.S. platform minimizes collateral requirements

**Conservative PMLs** 

Quality reinsurance with significant available collateral

Low debt leverage

# Thoughtful and stable underwriting capital serves clients and investors

#### Capital management framework



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#### Financial strength

Commitment to an A+ equivalent Financial Strength Rating (FSR)

**Organic growth** Accretive organic growth is primary use of capital

**Dividends** Committed to quarterly cash dividends

### Share repurchases

Deploy excess capital for benefit of shareholders

#### **Inorganic growth**

Selectively consider acquisitions that support organic growth

#### Capital strategy

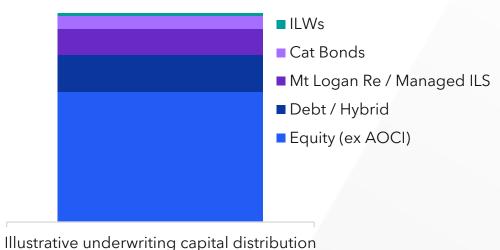
Multiple forms of underwriting capital

Utilizing capital that is most relevant for each risk

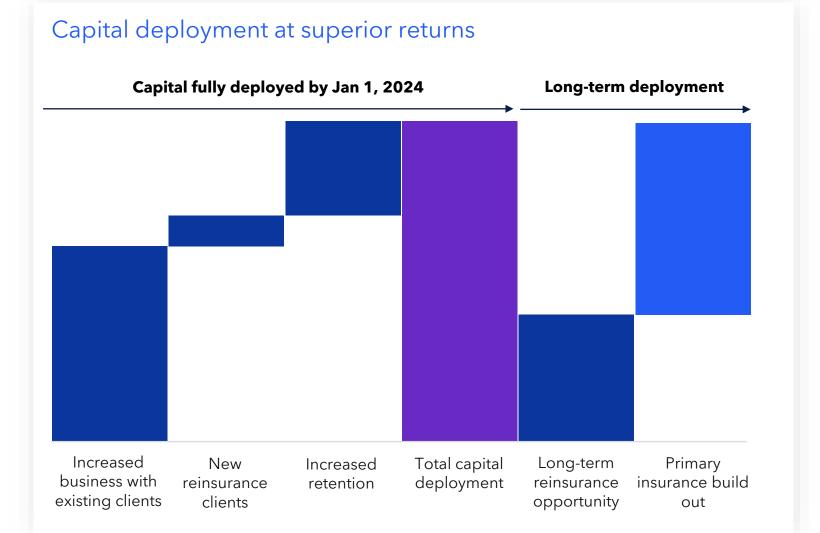
Mt. Logan Re has strategic prioritization amongst capital shield tools

Continued tactical utilization of cat bonds via Kilimanjaro Re and ILW issuance

#### Illustrative distribution of underwriting capital



# Deployment of \$1.5 bn equity raise is enhancing Everest's franchises



#### Equity offering overview

Offensive capital deployment is mainly aimed at taking advantage of the hard market in reinsurance

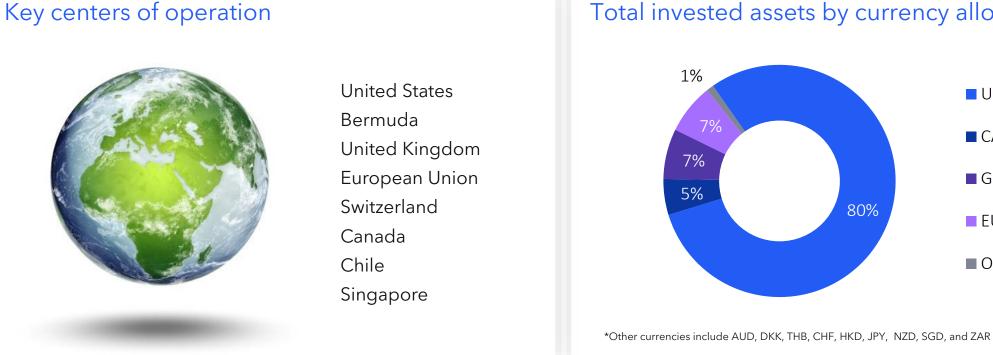
Expected to be fully deployed by Jan 1, 2024

Multiple opportunities for capital deployment at superior risk-adjusted returns

Long-term strategic opportunity in global commercial P&C insurance

Allows for optimization of hedging strategy

## Everest deploys an efficient global platform



#### Total invested assets by currency allocation

#### Value enhancing operating structure

Operations based in advanced countries with stable political, regulatory and legal systems Focused on major currency exposure with a high degree of capital fungibility and security

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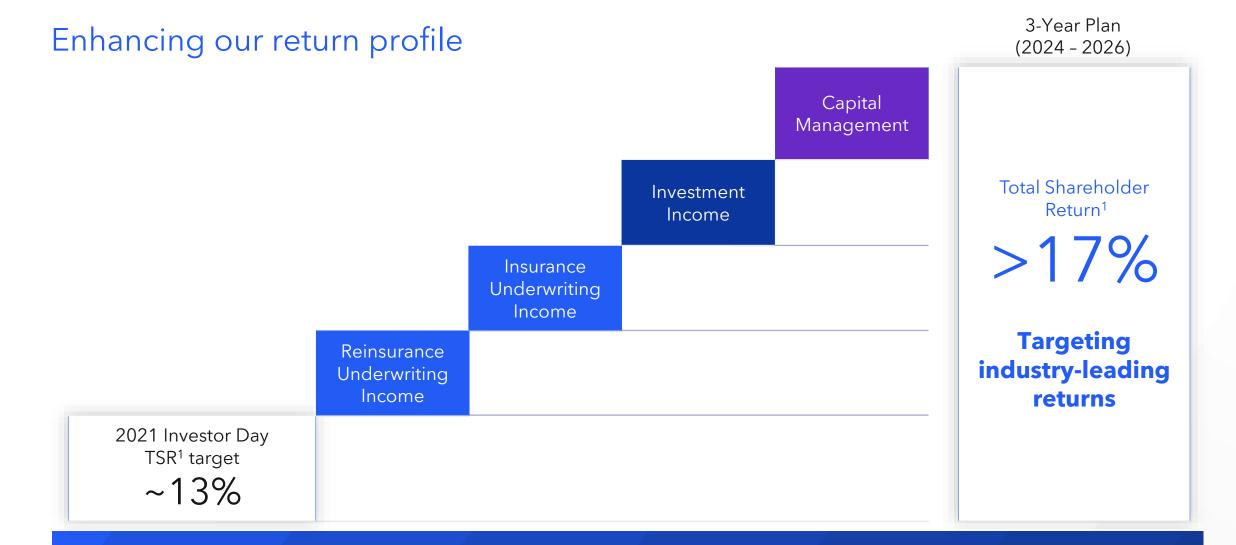
USD

CAD

GBP

EUR

Other\*



Our strategy provides significant operating flexibility going forward and we have several potential ways to not only deliver on, but exceed, our TSR target

# 3-Year (2024 – 2026) strategic plan financial highlights

Underwriting Income	<b>Combined Ratios</b> Group: 89 - 91% Reinsurance: 89 - 91% Insurance: 90 - 92%	<b>Key Ratios</b> ~6% Cat load	<text><text></text></text>	
Investment Income	<b>Investment Mix</b> High-quality fixed income Total return portfolio providing alpha	<b>Investment Returns</b> ~5 - 6% (FI new money yield)		
Capital Management	<b>Capital Structure</b> A+ Financial Strength Rating <sup>(1)</sup> 15 – 20% LT Debt Leverage Ratio	<b>Capital Return</b> Commitment to proactive capital management		

We underwrite opportunity.™

# Everest: The one to watch

Juan C. Andrade - President and Chief Executive Officer

## Positioned to outperform and deliver differentiated value



Seasoned management team with proven ability to execute



Disciplined specialty Insurance strategy delivering margin expansion



Strong underwriting culture that attracts top talent globally



Growing high-quality investment portfolio



Lead market reinsurance franchise capitalizing on generational hard market

A+ balance sheet strength and nimble capital deployment create optionality

Underwriting excellence generates industry-leading returns

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# Intermission

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# Question & answer session

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# 2023 Investor Day



years of underwriting opportunity

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# Appendix



years of underwriting opportunity

# Glossary and definitions

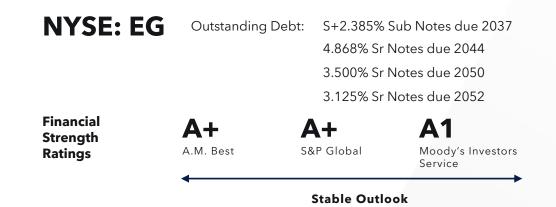
- BVPS: Book Value per Share
- CLO: Collateralized Loan Obligation
- CR: Combined Ratio
- DPS: Dividend per Share
- EMD: Emerging Market Debt
- Fac: Facultative Risk
- ILS: Insurance-linked Securities
- ILW: Industry Loss Warranty
- PML: Probable Maximum Loss
- Private IG: Private Investment Grade Debt
- QS: Quota Share
- URGL: Unrealized capital gain or loss
- XOL: Excess of Loss

#### Definitions / notes

Total Shareholder Return: annual growth in Book Value per Share, excluding Unrealized Gains and Losses on Fixed Maturity Investments, plus Dividends per Share.

Attritional Combined Ratio: Attritional ratios exclude catastrophe losses, net CAT reinstatement premiums earned, prior year development, COVID-19 losses, CECL, and losses from the Russia/Ukraine war.

#### **Reference** information



## Reinsurance business description

#### **Reinsurance Segment**

Our reinsurance segment writes worldwide property and casualty reinsurance and specialty lines of business on both a treaty, facultative and large corporate risk basis.

Contracts can be written on a proportional ("pro-rata") or non-proportional ("excess of loss") basis. Pro-Rata contracts indemnify the reinsured for a percentage of losses in exchange for the same percentage of premium charged for the covered insurance contracts issued by the ceding company. Excess of loss ("XOL"), including stop loss, contracts indemnify the reinsured against a portion of losses related to specific claim event(s), generally subject to a deductible and a limit of coverage. Premiums collected for XOL contracts are not directly proportional to premiums collected by the reinsured.

<u>Property Pro Rata</u>: Predominantly contracts providing coverage to cedents for property damage and related losses, which may include business interruption and other non-property losses, resulting from natural or man-made perils arising from their underlying portfolio of policies at an agreed upon percentage for both premium and loss.

<u>Property Non-Cat XOL</u>: Predominantly contracts providing coverage to cedents for a portion of property damage and related losses, which may include business interruption and other non-property losses, resulting from natural or man-made perils in excess of an agreed upon deductible up to a stated limit.

<u>Property Cat XOL</u>: Predominantly contracts providing coverage to cedents for a portion of property damage and related losses, which may include business interruption and other non-property losses, resulting from catastrophic losses, in excess of an agreed upon deductible up to a stated limit. The main perils covered include hurricane, earthquake, flood, convective storm and fire.

<u>Casualty Pro Rata</u>: Predominantly contracts providing coverage to cedents for losses arising from, but not limited to, general liability, professional indemnity, product liability, workers' compensation, employers liability, aviation and auto liability from their underlying portfolio of policies at an agreed upon percentage for both premium and loss.

<u>Casualty XOL</u>: Predominantly contracts providing coverage to cedents for losses arising from, but not limited to, general liability, professional indemnity, product liability, workers' compensation, aviation and auto liability from their underlying portfolio of policies in excess of an agreed upon deductible up to a stated limit.

<u>Financial Lines</u>: Predominantly contracts providing coverage to cedents for losses arising from political risk, credit, surety, mortgage and alternative risk lines of business on both a pro rata and excess of loss basis.

## Insurance business description

#### **Insurance Segment**

Our insurance segment offers property and casualty insurance products on a worldwide basis. The following are the lines of business in our insurance segment:

Accident & Health: Predominantly includes policies covering Participant Accident, Short-Term Medical, and Medical Stop-Loss protection for employers with Self-funded medical plans.

<u>Specialty Casualty</u>: Predominantly includes policies covering General Liability (Premises/Operations and Products), Auto Liability, and Umbrella/Excess Liability.

Other Specialty: Predominantly includes policies covering specialty areas including but not limited to Surety, Trade Credit & Political Risk, Transactional Liability, Energy & Construction, and Aviation.

<u>Professional Liability</u>: Predominantly includes policies covering Directors & Officers Liability, Errors & Omissions, Cyber Liability, and other ancillary financial lines products.

Property / Short tail: Predominantly includes policies covering Property, Inland Marine, and other short-tail lines.

Workers Compensation: Predominantly includes policies covering Workers Compensation including both guaranteed cost and loss sensitive product offerings.