

# Investor Presentation

Fourth Quarter 2022



## Cautionary Note On Forward-Looking Statements

This presentation contains forward-looking statements within the meaning of the U.S. federal securities laws. We intend these forward-looking statements to be covered by the safe harbor provisions for forward-looking statements in the U.S. Federal securities laws. These statements reflect management's current expectations based on assumptions we believe are reasonable but are not guarantees of performance. The forward-looking statements contained in this document involve risks and uncertainties that could cause actual results to differ materially from those contained in forward-looking statements made on behalf of the Company. These risks and uncertainties include, but are not limited to, the impact of general economic conditions and conditions affecting the insurance and reinsurance industry, the adequacy of our reserves, our ability to assess underwriting risk, trends in rates for property and casualty insurance and reinsurance, competition, investment market and investment income fluctuations, trends in insured and paid losses, catastrophes, pandemic, regulatory and legal uncertainties and other factors described in our latest Annual Report on Form 10-K. Except as required by law, the Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

**Everest Strategic Overview** 



## Forging a New Path Forward - Strategic Plan Highlights



# Everest Leadership: Extensive Global Industry Experience

**Mike Karmilowicz** EVP, President & CEO of the Insurance Division

**Mike Mulray**Chief Operating
Officer of Insurance

**Dawn Lauer**Chief Communications
Officer

**Chris Downey**Chief Underwriting
Officer, Reinsurance

**Gail Van Beveren** EVP, Chief Human Resources Officer

Sanjoy Mukherjee EVP, General Counsel, Chief Compliance Officer and Secretary



**Srini Maddineni** Chief Information Officer



Shared Services Leader

Jim Williamson EVP, Group Chief Operating Officer and Head of Reinsurance



Mark Kociancic EVP, Group Chief Financial Officer



**Seth Vance**Chief Investment
Officer

**Ari Moskowitz** Group Chief Risk Officer

**Juan C. Andrade**President and
Chief Executive Officer

# **Everest - Strategic Building Blocks**

# BUILDING OUR FRANCHISES

- Grow the P&C Insurance Platform with Expanded Margins
- Capitalize on and Grow Leading P&C Reinsurance Franchise

# CONTINUOUS PURSUIT OF OPERATIONAL EXCELLENCE

- Focused Underwriting Discipline
- Sharpen Investment Strategy
- Dynamic Capital Allocation
- Scalable Operating Model

#### **WINNING BEHAVIORS**

- Focus on People, Talent and Culture
- Promoting Diversity, Equity and Inclusion
- Pursue ESG Excellence

## Low 90s Target Combined Ratio

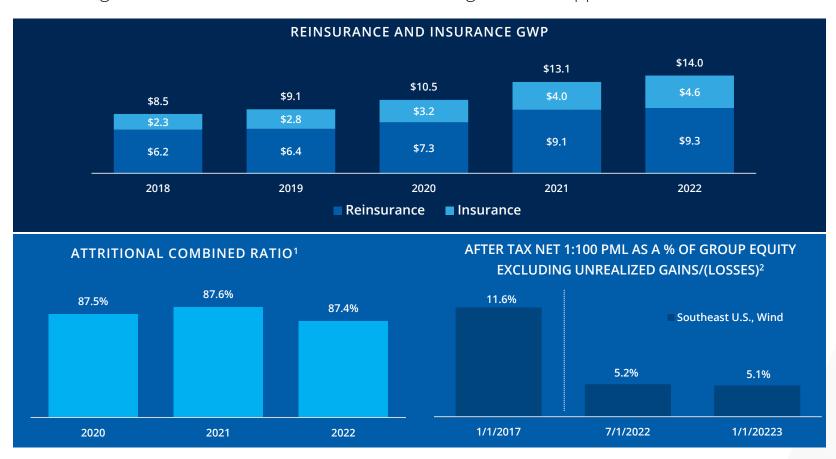
# Everest - A Leading Global Platform for Insurance and Reinsurance

#### **Insurance:**

Double Digit Growth Trajectory Coupled With Consistent Margin Expansion

#### Reinsurance:

• The 7th Largest Global Reinsurer With Focus on Strategic Market Opportunities and Reduced Volatility



#### <u>Notes</u>

<sup>1/</sup>Attritional combined ratio excludes catastrophe losses, reinstatement premiums, prior year development, Covid-19 losses, CECL, and losses from the Russian/Ukraine war.

<sup>2/</sup>Calculated as the 1:100 net economic loss as of January 1, divided by Everest's shareholders' equity excluding unrealized gains/(losses) on fixed income investments of the preceding December 31, and preceding June 30 for 7/1/22 PMLs.

# Local Leaders Drive Superior Execution

Recently increased local primary insurance presence in Asia, LatAm & Europe

#### Think globally, trade locally



#### Local strategy in action

- Offices in all key global reinsurance centers – local decision makers empowered to transact
- Ceding clients in 115 countries
- Dynamically allocating capital across markets

## Top Financial Strength Ratings

• A.M. Best: **A+** 

Moody's: A1

S&P Global: A+

# 3-Year Strategic Plan Financial Target Assumptions

# Underwriting Income

#### **GWP Growth Rate**

• Group: 10 – 15% CAGR

• Reinsurance: 8 – 12% CAGR

• Insurance: 18 – 22% CAGR

### **Key Ratios**

• 91% - 93% CR (Group and Divisions)

• 6 – 7% Cat load (included in CR)

• ~6% Group general expense ratio

2023

Total Shareholder Return<sup>1</sup>

# Investment Income

#### **Investment Mix**

 Increasing Alternative Fixed Income, Public & Private Equity

#### Return on Inv Assets

• 2.75% - 3.25%

>13%

## Capital Management

## **Capital Structure**

- A+ Financial Strength Rating<sup>2</sup>
- 15 20% LT Debt Leverage Ratio

### **Capital Return**

 Commitment to proactive capital management

#### Notes:

1/Total Shareholder Return defined as annual growth in Book Value Per Share excluding Unrealized Gains and Losses on Fixed Maturity Investments, plus Dividends Per Share 2/Moderately-high risk profile

Quarterly and Annual Results Summary



## **Everest Group**

Quarterly Highlights, Total Shareholder Return and Operating Income

#### **2022 FOURTH QUARTER HIGHLIGHTS**

Gross written premium of \$3.6 billion, 9% growth YoY in constant dollars

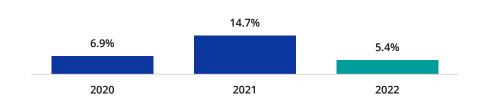
Strong combined ratio of 87.8% and attritional combined ratio of 87.3%

Net investment income of \$210 million driven by rising fixed income returns

Continued execution through 2022 on reducing volatility and diversifying the portfolio

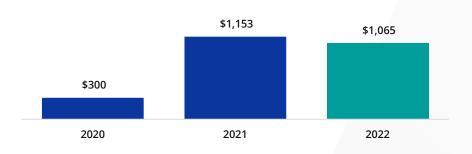
After-tax annualized operating ROE of 19.4%

#### TOTAL SHAREHOLDER RETURN



 Our primary metric for measuring financial performance is Total Shareholder Return ("TSR"), defined as annual growth in Book Value Per Share (excluding Unrealized Gains and Losses on Fixed Maturity Investments) plus Dividends Per Share

#### **OPERATING INCOME - USD MILLIONS**



#### **Notes**

1/TSR 2022 was adversely impacted by 370m in after-tax unrealized net losses on our common equity portfolio and \$102m of after-tax foreign exchange losses, representing 7 points of negative TSR impact.

## Everest Insurance® Division

## Quarterly Highlights

#### **2022 FOURTH QUARTER HIGHLIGHTS**

- Record gross written premiums of \$1.3 billion reflecting a 19% increase year over year, driven by balanced and diversified growth across core classes and geographies.
- Combined ratio for the quarter came in at 91.4%, an improvement of 1.4 points over 4Q21
- Attritional combined ratio of 90.8% was an improvement of 40 basis points year over year



#### **Notes**

<sup>1/</sup>Combined ratio for 2020 impacted by Covid-19 and catastrophe losses; 2021 and 2022 impacted by catastrophe losses 2//Attritional combined ratio excludes catastrophe losses, reinstatement premiums, prior year development, Covid-19 losses and CECL.

## **Everest Reinsurance Division**

## Quarterly Highlights

#### **2022 FOURTH QUARTER HIGHLIGHTS**

- Q4 Gross written premiums of \$2.4 billion followed by a highly successful January 1 renewals where Everest continues to write a stronger, less volatile, more diversified, and more profitable book of business on a risk adjusted basis
- Improved profitability of the portfolio driven by targeted underwriting actions, resulting in a 150-basis point improvement in the attritional loss ratio for the quarter vs. the prior year (58.2% vs. 59.7%) and an attritional combined ratio of 86.0% vs 86.4% a year ago
- Continued expense discipline resulting in an operating expense ratio for the quarter of 2.8%.



#### Notes

# **Everest - Quarterly Financial Highlights**

## **Equity and Capital Resources**

\$10.1 billion in shareholders' equity excluding \$1.7 billion of unrealized losses on the fixed maturity portfolio

\$2.6 billion in long term debt at attractive interest rates

22% of fixed income portfolio is composed of floating rate securities

#### Investment Income and Cash Flow

Enhanced interest income from higher rate resets on floating rate securities and higher new money yields

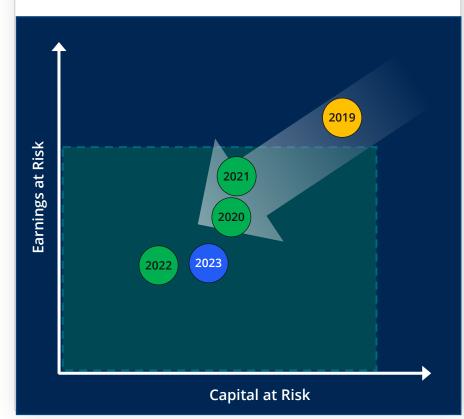
\$29.9 billion in invested assets
3.1 year fixed income duration
A+ average credit quality

Strong operating cash flow of \$3.7 billion for 2022

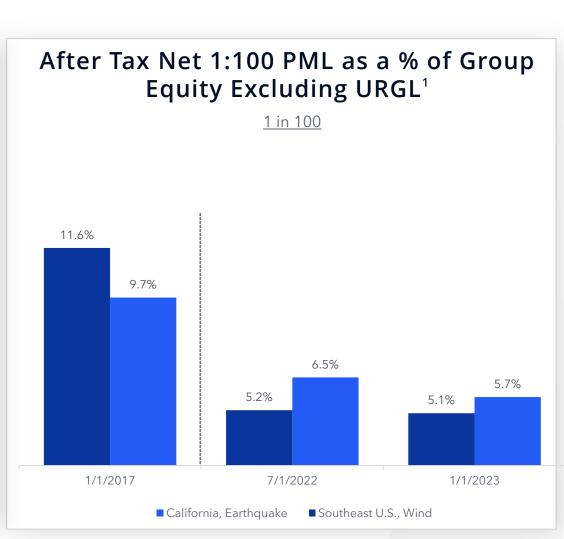
# Transforming Everest's Risk Profile

Improved risk adjusted returns and reduced exposure to natural catastrophe events





• The above chart for Illustrative purposes



#### Notas:

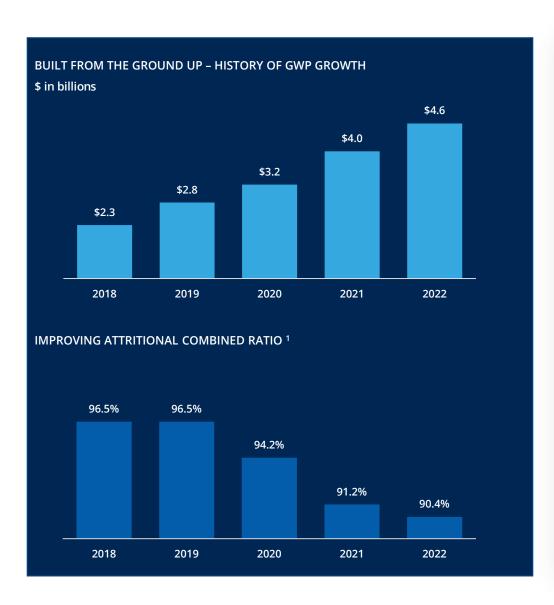
1/Calculated as the 1:100 net economic loss as of January 1, divided by Everest's shareholders' equity (SHE) excluding unrealized gains/(losses) (URGL) on fixed income investments of the preceding December 31, and preceding June 30 for 7/1/22 PMLs.

**Everest Segment Summary** 



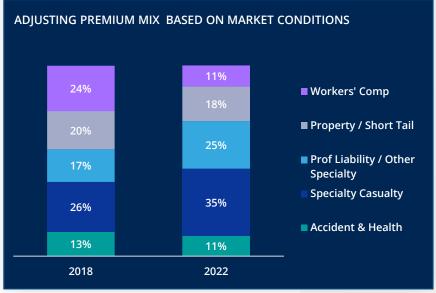
## Everest Insurance®

## Leading Insurance Platform



#### **Global Specialty Insurer**

- Deep set of specialty products and strong underwriting expertise
- Well positioned to drive results throughout the market cycle
- Disciplined portfolio and cycle management
- Expanding global footprint

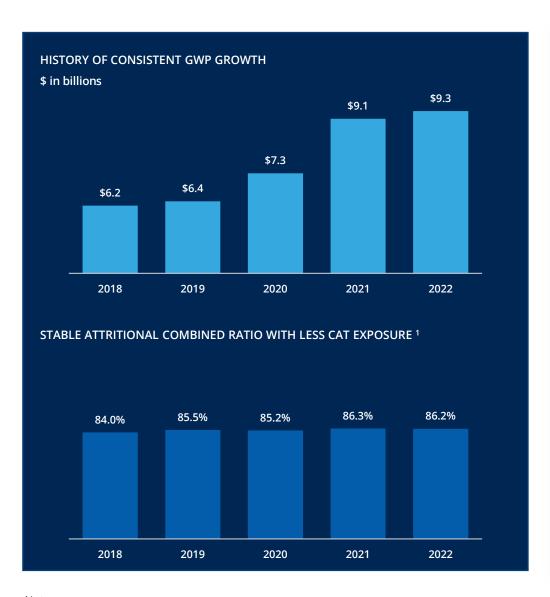


#### Notes:

1/Attritional combined ratio excludes catastrophe losses, reinstatement premiums, prior year development, Covid-19 losses and CECL.

## **Everest Reinsurance Division**

## A Leading Global Reinsurance Platform



#### **Leading Reinsurance Platform**

- Leading global P&C reinsurer with 40+ year broker relationships
- Extensive product breadth, with history of entrepreneurship and pursuit of market opportunities as they develop
- Industry leading expense ratio creates strategic flexibility and improves shareholder returns

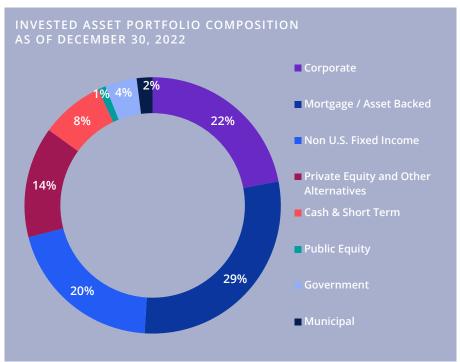


#### Notes:

### **Everest Investment Portfolio**

# INVESTMENT PORTFOLIO GUIDING PRINCIPLES

- Portfolio diversification
- High degree of liquidity
- Strong credit quality
- Asset/liability duration matching
- Optimize risk adjusted return and capital efficiency



#### QUARTERLY AND YEAR TO DATE HIGHLIGHTS

Dual strategy approach: Stable income and total return

\$29.9B total invested assets, of which 85% are in fixed income and cash/short-term securities

3.1 year duration of the fixed income portfolio, with an A+ average credit quality

\$210 million in net investment income for 4Q22 and \$830 million for 2022

# Commitment to ESG is a Core Pillar of Corporate Strategy

Promoting Environmental Awareness, Diversity, and Social Responsibility in our Communities

## **Environment & Responsible Investing**

#### Commitment to the Environment:

- Provide a variety of insurance products for renewable energy programs and projects throughout the world. This includes property and casualty solutions designed specifically for the renewable energy industry, including solar, wind and hydropower
- Focused on achieving a net zero emissions workplace across all offices by 2050

#### Reporting Framework:

- Published corporate responsibility report in March of 2020 and an updated report in April of 2022, both in accordance with the Global Reporting Initiative ("GRI") reporting framework
- Published our Scope 1, 2, and 3 greenhouse gas emissions in accordance with Task Force on Climate-related Financial Disclosures ("TCFD")
- Reporting is in alignment with Sustainable Accounting Standards Board ("SASB")

#### Responsible Investing:

- A signatory to UN Principles for Sustainable Insurance and Principles for Responsible Investment
- 85% of Everest's total assets are managed by other PRI signatories, including 95% of our largest asset – fixed income
- Expanded investment team to develop ESG responsibilities and expertise
- Invested over \$200m in green bonds

#### Current ESG Rankings:



## Diversity, Equity, and Inclusion ("DEI")

- Expanded the internal bias awareness and reduction program for all Everest colleagues to include the topics of inclusion and belonging
- Established two new Employee Resource Groups (ERGs) to amplify and celebrate our Latin colleagues and our working parents/caregivers
- 67% of all new hires were diverse by gender and ethnicity. Our recruiters attended over 40 DEI focused events this past year
- The DEI Council hosted over 25 internal events with participation from over 1,300 colleagues
- Expanded strategic partnerships to support diverse outreach including the Sexuality and Gender Alliance of Actuaries (SAGAA) and NJ Department of Labor
- Expanded Paid Parental Leave Benefit to 12 weeks and introduced it globally

#### **Corporate Social Responsibility**

#### Employee-Driven Philanthropy:

- In 2022, over 450 Everest volunteers participated in 11 community events hosted by Everest Charitable Outreach (ECO), our employee-driven philanthropic group, and donated over 1,000 hours of community service
- Everest Cares, our charitable giving program, partners with 27 charitable organizations that align with climate, hunger, and justice. All employee donations are matched dollar for dollar by the company
- Supported the Tri County Foundation and raised over \$1M with the support of Everest distribution partners, vendors, and employees. President and CEO Juan C. Andrade was an honoree of the Foundation in 2022

#### Core Sustainability and Diversity Values:

<u>Value 1</u>	<u>Value 2</u>	<u>Value 3</u>	<u>Value 4</u>
Embedding	Promoting a culture	Promoting	Reaching communities
sustainability into	of continuous	diversity and	and supporting
actions and	learning,	inclusive	vulnerable populations
decisions impacting	professional	culture across	through charitable giving
our operations and	development and	all areas of	with a focus on climate,
investments	mentorship	business	hunger and justice

# Conclusion - Investing In Everest



Everest is a leading global reinsurance and insurance franchise



Seasoned leadership team in place forging a new path forward



Broadly diversified earnings power: Reinsurance, Insurance and Investments



Franchises are well positioned to drive growth and expand margins with reduced volatility



Strategic plan 2023 target of >13% Total Shareholder Return; Ambition for leading financial performance





# Financial Highlights

# Current and Historical

	_	For the year ended December 31,				
(\$ in millions, except per share data)	4Q22	2022	2021	2020	2019	2018
BALANCE SHEET						
Cash and Investments	\$29,872	\$29,872	\$29,673	\$25,462	\$20,749	\$18,43
Shareholders' equity	\$8,441	\$8,441	\$10,139	\$ 9,726	\$9,133	\$7,86
Book value per common share	\$215.54	\$215.54	\$258.21	\$243.25	\$223.85	\$193.3
RESULTS						
Gross written premiums	\$3,639	\$13,952	\$13,050	\$10,482	\$9,133	\$8,47
Net investment income	\$210	\$830	\$1,165	\$642	\$647	\$58
After-tax operating income (loss)	\$478	\$1,065	\$1,153	\$300	\$872	\$19
per diluted common share	\$12.21	\$27.08	\$28.97	\$7.46	\$21.34	\$4.6
Net income (loss)	\$496	\$597	\$1,379	\$514	\$1,010	\$8
per diluted common share	\$12.66	\$15.19	\$34.62	\$12.78	\$24.70	\$2.1
Dividends declared	\$1.65	\$6.50	\$6.20	\$6.20	\$5.75	\$5.3
FINANCIAL RATIOS						
Combined ratio	87.8%	96.0%	97.8%	102.9%	95.5%	108.89
Attritional combined ratio <sup>1</sup>	87.3%	87.4%	87.6%	87.5%	88.4%	87.0
After-tax operating return on average adjusted equity	19.4%	10.6%	12.2%	3.4%	10.3%	2.39
Net income (loss) return on average equity	20.1%	6.0%	14.6%	5.8%	12.0%	1.19

# Tracking Total Shareholder Return

In USD millions except share and per share amounts	2022	2021	2020
Reported Shareholders' Equity	8,441	10,139	9,726
Net unrealized gains / (losses)	(1,709)	239	724
Shareholders Equity excluding unrealized gains	10,149	9,900	9,002
Reported BVPS	215.54	258.21	243.25
Number of shares outstanding	39.2	39.3	40.0
BVPS excluding Unrealized Gains	259.18	252.12	225.15
Dividends per share	6.50	6.20	6.20
YTD Total Shareholder Return ("TSR")	5.4%	14.7%	6.9%

#### **EVEREST FINANCIAL RETURN OBJECTIVE**

**Total Shareholder Return ("TSR"):** Annual growth in Book Value per Share, excluding Unrealized Gains and Losses on Fixed Maturity Investments, plus Dividends per Share