



EVEREST.

# Investor Presentation

Third Quarter 2022

# Cautionary Note On Forward-Looking Statements

This presentation contains forward-looking statements within the meaning of the U.S. federal securities laws. We intend these forward-looking statements to be covered by the safe harbor provisions for forward-looking statements in the U.S. Federal securities laws. These statements reflect management's current expectations based on assumptions we believe are reasonable but are not guarantees of performance. The forward-looking statements contained in this document involve risks and uncertainties that could cause actual results to differ materially from those contained in forward-looking statements made on behalf of the Company. These risks and uncertainties include, but are not limited to, the impact of general economic conditions and conditions affecting the insurance and reinsurance industry, the adequacy of our reserves, our ability to assess underwriting risk, trends in rates for property and casualty insurance and reinsurance, competition, investment market and investment income fluctuations, trends in insured and paid losses, catastrophes, pandemic, regulatory and legal uncertainties and other factors described in our latest Annual Report on Form 10-K. Except as required by law, the Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

# Everest Strategic Overview



# Forging a New Path Forward – Strategic Plan Highlights



# Everest Leadership: Extensive Global Industry Experience

**Mike Karmilowicz**  
EVP, President & CEO of  
the Insurance Division



**Mike Mulray**  
Chief Operating  
Officer of Insurance



**Dawn Lauer**  
Chief Communications  
Officer



**Chris Downey**  
Chief Underwriting  
Officer, Reinsurance



**Gail Van Beveren**  
EVP, Chief Human  
Resources Officer



**Sanjoy Mukherjee**  
EVP, General Counsel, Chief  
Compliance Officer and  
Secretary



**Terry Walker**  
Chief Information  
Officer



**Anne Rocco**  
Group Chief  
Transformation and  
Shared Services Leader



**Jim Williamson**  
EVP, Group Chief  
Operating Officer and  
Head of Reinsurance



**Juan C. Andrade**  
President and  
Chief Executive Officer



**Mark Kociancic**  
EVP, Group Chief  
Financial Officer

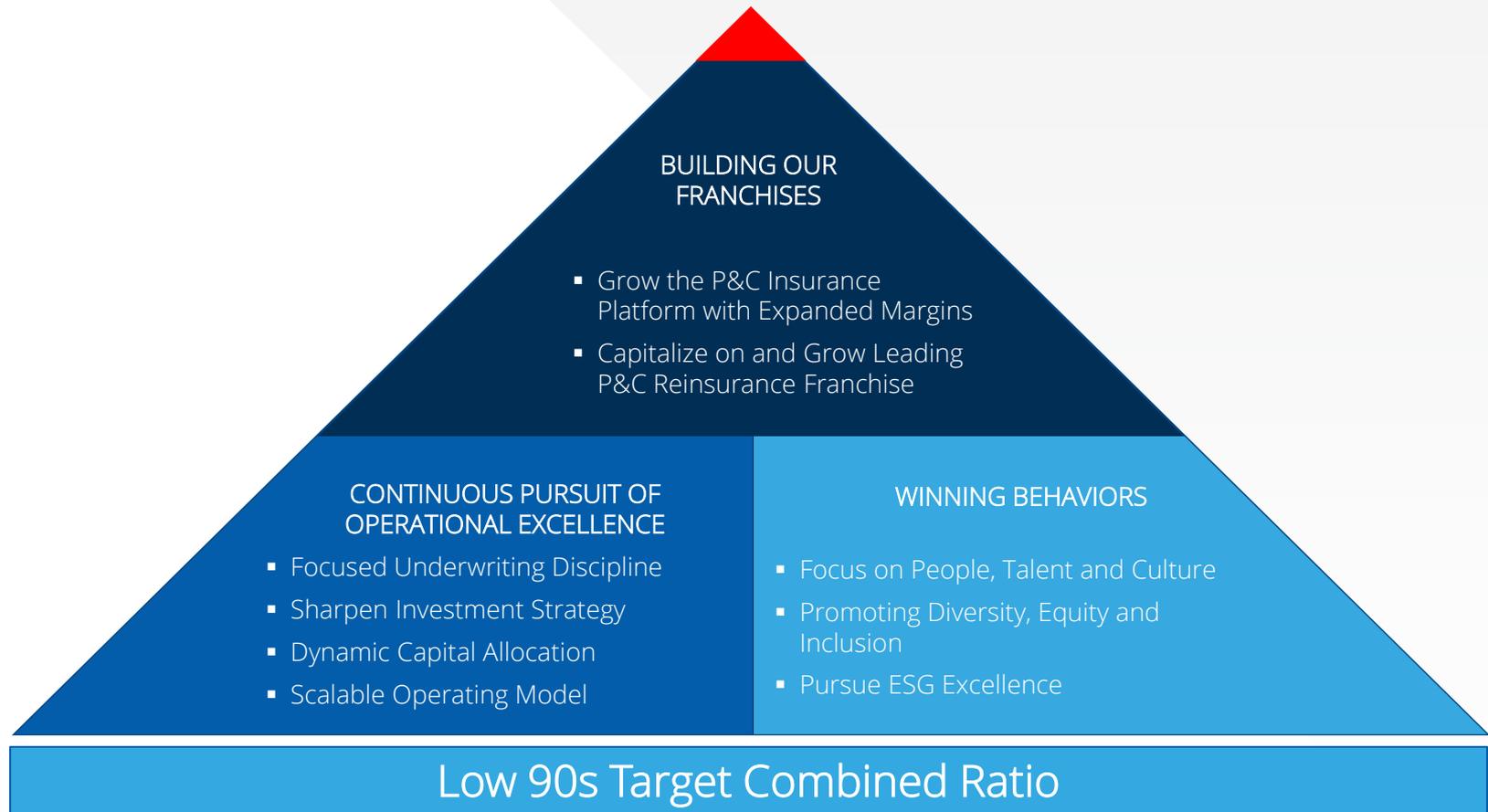


**Seth Vance**  
Chief Investment  
Officer



**Ari Moskowitz**  
Group Chief Risk  
Officer

# Everest - Strategic Building Blocks



# Local Leaders Drive Superior Execution

Recently increased local primary insurance presence in Asia, LatAm & Europe

## Think Globally, Trade Locally



## LOCAL STRATEGY IN ACTION

- Offices in all key global reinsurance centers – local decision makers empowered to transact
- Ceding clients in 115 countries
- Dynamically allocating capital across markets

## TOP FINANCIAL STRENGTH RATINGS

- A.M. Best: A+
- Moody's: A1
- S&P Global: A+

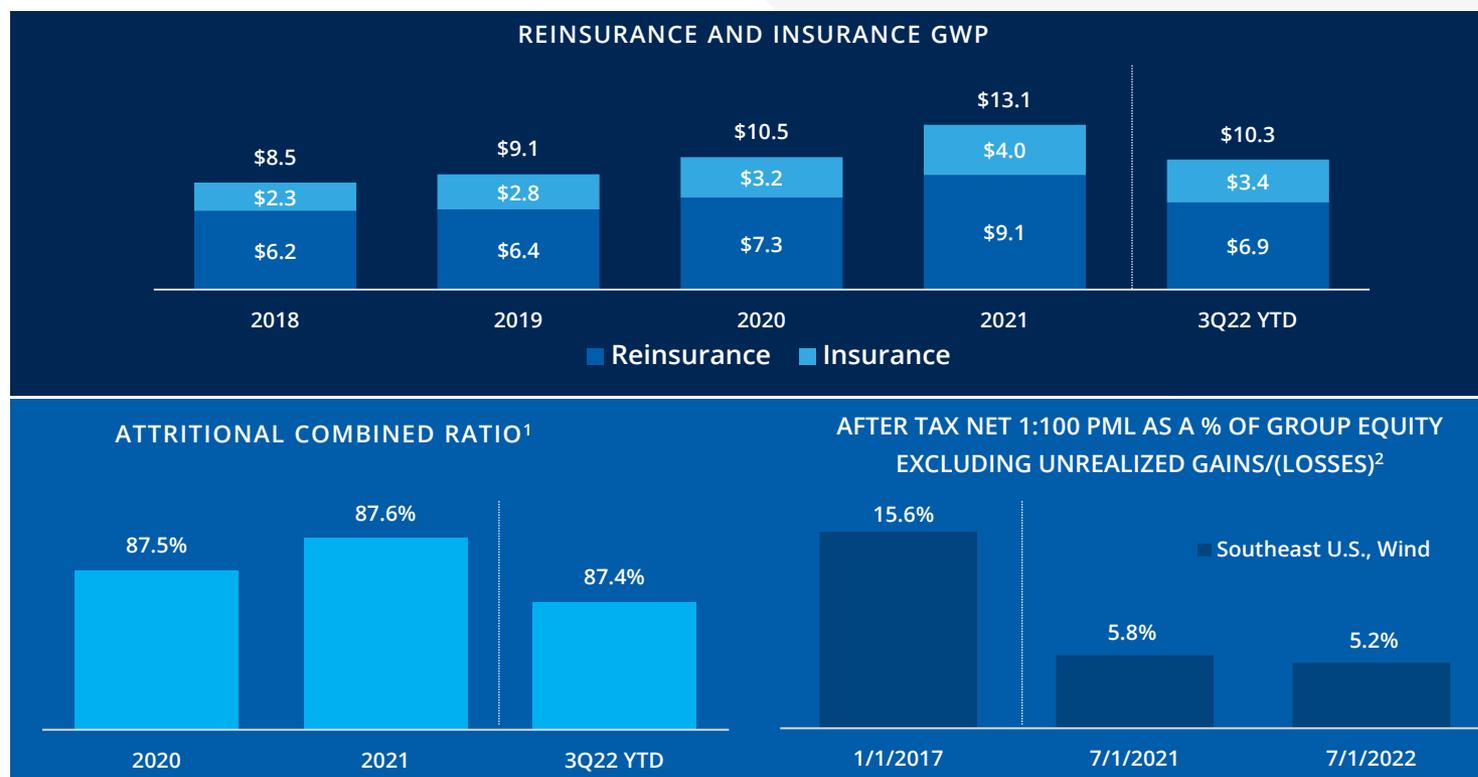
# Everest – A Leading Global Platform for Insurance and Reinsurance

## Insurance:

- Double Digit Growth Trajectory Coupled With Consistent Margin Expansion

## Reinsurance:

- The 7<sup>th</sup> Largest Global Reinsurer With Focus on Strategic Market Opportunities and Reduced Volatility



### Notes

1/Attritional combined ratio excludes catastrophe losses, reinstatement premiums, prior year development, Covid-19 losses, CECL, and losses from the Russian/Ukraine war.

2/Calculated as the 1:100 net economic loss as of January 1, divided by Everest's shareholders' equity excluding unrealized gains/(losses) on fixed income investments of the preceding December 31, and preceding June 30 for 7/1/21 and 7/1/22 PMLs.

# 3-Year Strategic Plan Financial Target Assumptions

## Underwriting Income

### GWP Growth Rate

- Group: 10 – 15% CAGR
- Reinsurance: 8 – 12% CAGR
- Insurance: 18 – 22% CAGR

### Key Ratios

- 91% - 93% CR (Group and Divisions)
- 6 – 7% Cat load (included in CR)
- ~6% Group general expense ratio

## Investment Income

### Investment Mix

- Increasing Alternative Fixed Income, Public & Private Equity

### Return on Inv Assets

- 2.75% - 3.25%

## Capital Management

### Capital Structure

- A+ Financial Strength Rating<sup>2</sup>
- 15 - 20% LT Debt Leverage Ratio

### Capital Return

- Commitment to proactive capital management

2023

Total Shareholder Return<sup>1</sup>

>13%

#### Notes:

1/Total Shareholder Return defined as annual growth in Book Value Per Share excluding Unrealized Gains and Losses on Fixed Maturity Investments, plus Dividends Per Share

2/Moderately-high risk profile

# Quarterly and Annual Results Summary



# Everest Group

## Quarterly Highlights, Total Shareholder Return and Net Income

### 2022 THIRD QUARTER HIGHLIGHTS

Gross written premium of \$3.7 billion, 6% growth YoY in constant dollars

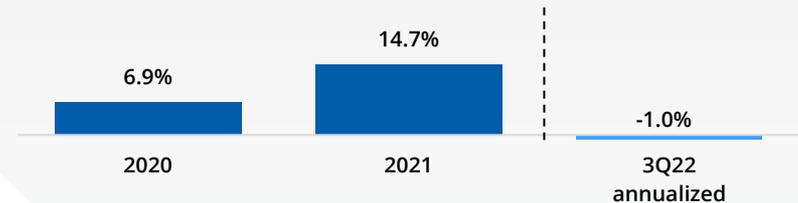
87.6% attritional combined ratio

Net investment income of \$151 million benefiting from a rising rate environment

Continued execution through 2022 on reducing volatility and diversifying the portfolio

After-tax annualized operating ROE of 8.0% YTD despite elevated Nat CAT activity

### TOTAL SHAREHOLDER RETURN



- Our primary metric for measuring financial performance is Total Shareholder Return ("TSR"), defined as annual growth in Book Value Per Share (excluding Unrealized Gains and Losses on Fixed Maturity Investments) plus Dividends Per Share

### NET INCOME – USD MILLIONS



#### Notes

1/TSR and net income for the quarter were adversely impacted by \$369 million in after-tax unrealized net losses on our common equity portfolio and \$71 million of after-tax foreign exchange losses, representing 9 pts of negative TSR impact. These are fair value and foreign exchange rate declines but not realized losses which flow through net income.

# Everest Insurance® Division

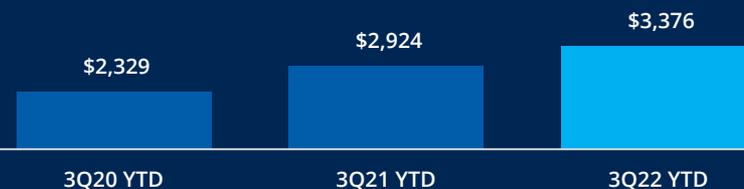
## Quarterly Highlights

### 2022 THIRD QUARTER HIGHLIGHTS

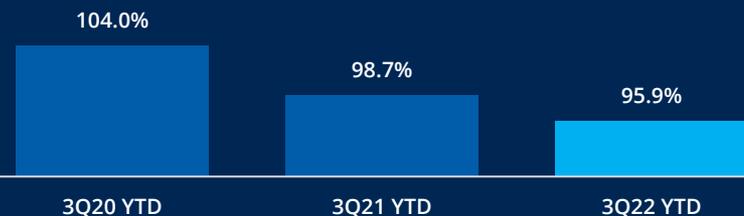
- Gross written premiums of \$1.1 billion reflecting a 13% increase year over year in constant dollars, driven by balanced and diversified growth across core classes and geographies.
- Combined ratio for the quarter came in at 103.5% which includes \$110 million of catastrophe losses mostly related to Hurricane Ian
- Attritional combined ratio of 89.8% was an improvement of 50 basis points year over year
- Rate and exposure continue to exceed loss trend.

### YEAR TO DATE HIGHLIGHTS

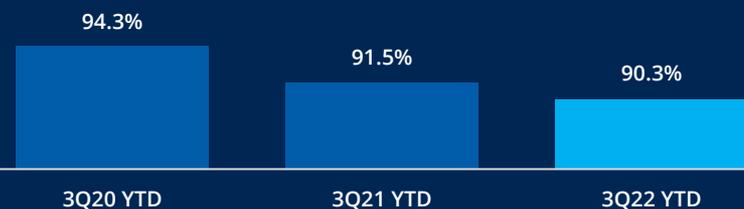
#### GROSS WRITTEN PREMIUM – USD MILLIONS



#### COMBINED RATIO<sup>1</sup>



#### ATTRITIONAL COMBINED RATIO<sup>2</sup>



#### Notes

1/Combined ratio for 2020 impacted by Covid-19 and catastrophe losses; 2021 and 2022 impacted by catastrophe losses

2//Attritional combined ratio excludes catastrophe losses, reinstatement premiums, prior year development, Covid-19 losses and CECL.

# Everest Reinsurance Division

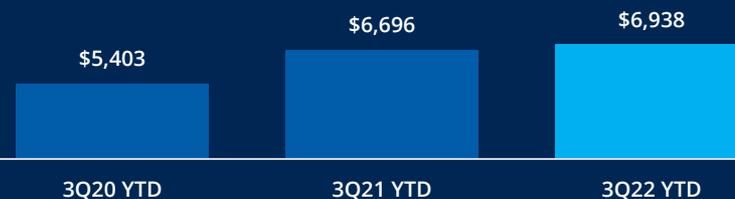
## Quarterly Highlights

### 2022 THIRD QUARTER HIGHLIGHTS

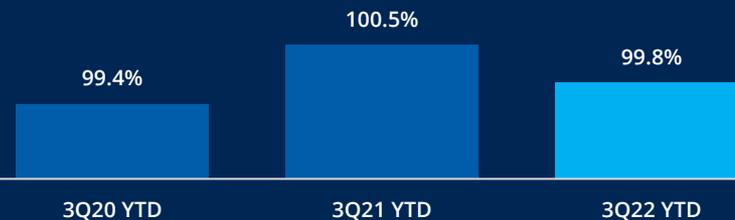
- Q3 Gross written premiums of \$2.6 billion versus \$2.5 billion a year ago. Growth driven by casualty lines and continued international expansion offset by targeted reductions in property and headwinds from the strong dollar.
- Pre-tax catastrophe losses of \$620 million net of estimated recoveries and reinstatement premiums, primarily driven by Hurricane Ian
- Improved risk-adjusted profitability of the portfolio driven by targeted underwriting actions, resulting in a 110 - basis point improvement in the attritional loss ratio for the quarter vs. the prior year (59.1% vs. 60.2%) and an attritional combined ratio of 86.8% (vs 87.1% a year ago)
- Continued expense discipline resulting in an operating expense ratio for the quarter of 2.4%.

### YEAR TO DATE HIGHLIGHTS

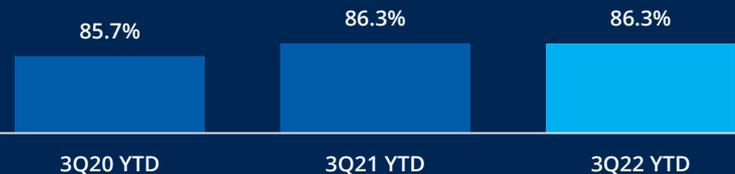
#### GROSS WRITTEN PREMIUM – USD MILLIONS



#### COMBINED RATIO<sup>1</sup>



#### ATTRITIONAL COMBINED RATIO<sup>2</sup>



#### Notes

1/Combined ratio for 2020 impacted by Covid-19 pandemic and catastrophe losses; 2021 and 2022 impacted by catastrophe losses

2/Attritional combined ratio excludes catastrophe losses, reinstatement premiums, prior year development, Covid-19 losses, CECL, and losses from the Russian/Ukraine war.

# Everest – Quarterly Financial Highlights

## Equity and Capital Resources

**\$7.6 billion in shareholders' equity including \$2.0 billion of unrealized losses on the fixed maturity portfolio**

**Efficient capital structure including \$2.6 billion in long term debt at attractive interest rates**

**22% of fixed income portfolio is composed of floating rate securities**

## Investment Income and Cash Flow

**Enhanced interest income from higher rates and the strong alternatives contribution**

**\$28.5 billion in invested assets  
3.1 year fixed income duration  
A+ average credit quality**

**Continued strong operating cash flow at \$1.1 billion**

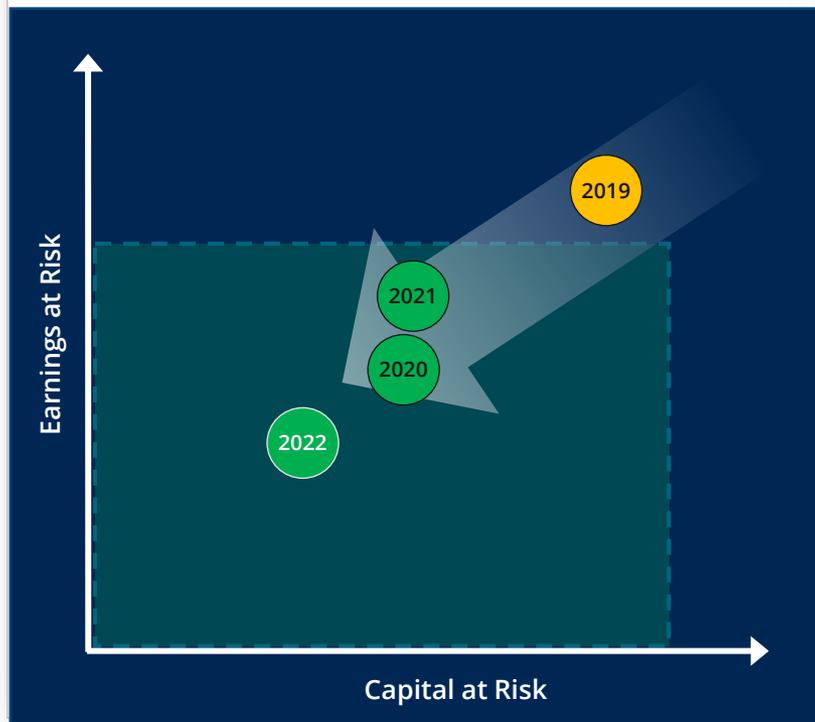
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# Transforming Everest's Risk Profile

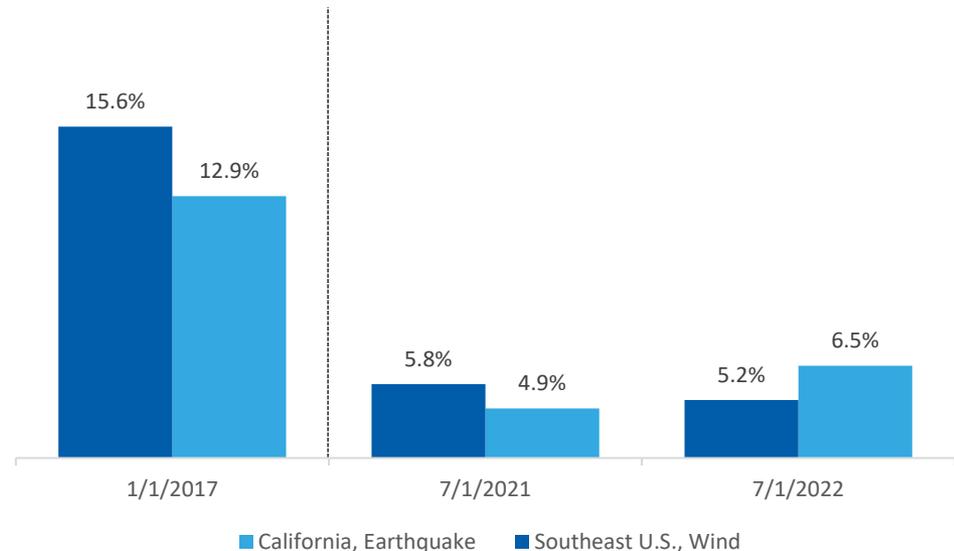
Improved risk adjusted returns and reduced exposure to natural catastrophe events

## Superior Risk / Return Economics within our Defined Risk Appetite



- The above chart for illustrative purposes
- 2022 amounts at Risk based projected PML at year end 2022

## After Tax Net 1:100 PML as a % of Group Equity Excluding URGL<sup>1</sup>



Year over year gross PMLs down 10% across the curve

Notes:

<sup>1</sup>/Calculated as the 1:100 net economic loss as of January 1, divided by Everest's shareholders' equity (SHE) excluding unrealized gains/(losses) (URGL) on fixed income investments of the preceding December 31, and preceding June 30 for 7/1/21 and 7/1/22 PMLs.

# Everest Segment Summary



# Everest Insurance®

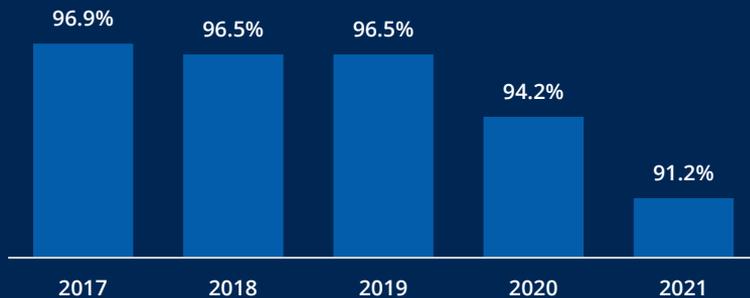
## Leading Insurance Platform

### BUILT FROM THE GROUND UP – HISTORY OF GWP GROWTH

\$ in billions



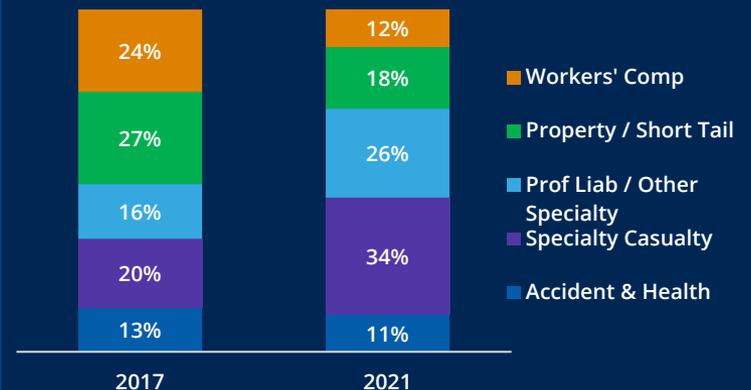
### IMPROVING ATTRITIONAL COMBINED RATIO <sup>1</sup>



### Global Specialty Insurer

- Deep set of specialty products and strong underwriting expertise
- Well positioned to drive results throughout the market cycle
- Disciplined portfolio and cycle management
- Expanding global footprint

### ADJUSTING PREMIUM MIX BASED ON MARKET CONDITIONS



Notes:

<sup>1</sup>/Attritional combined ratio excludes catastrophe losses, reinstatement premiums, prior year development, Covid-19 losses and CECL.

# Everest Reinsurance Division

## A Leading Global Reinsurance Platform

### HISTORY OF CONSISTENT GWP GROWTH

\$ in billions



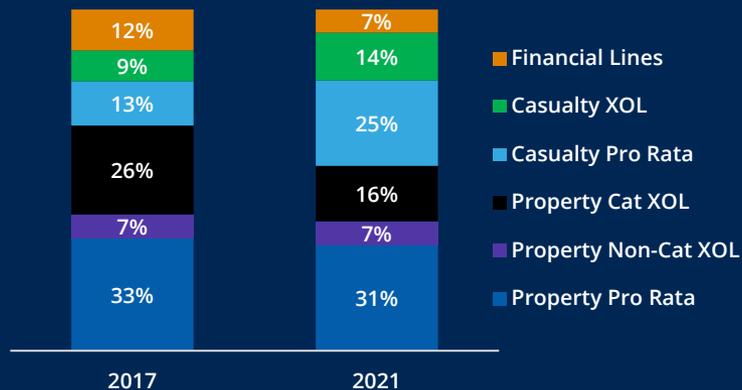
### STABLE ATTRITIONAL COMBINED RATIO WITH LESS CAT EXPOSURE <sup>1</sup>



### Leading Reinsurance Platform

- Leading global P&C reinsurer with 40+ year broker relationships
- Extensive product breadth, with history of entrepreneurship and pursuit of market opportunities as they develop
- Industry leading expense ratio creates strategic flexibility and improves shareholder returns

### PROVIDING STABLE, CONSISTENT CAPACITY TO CORE MARKETS



Notes:

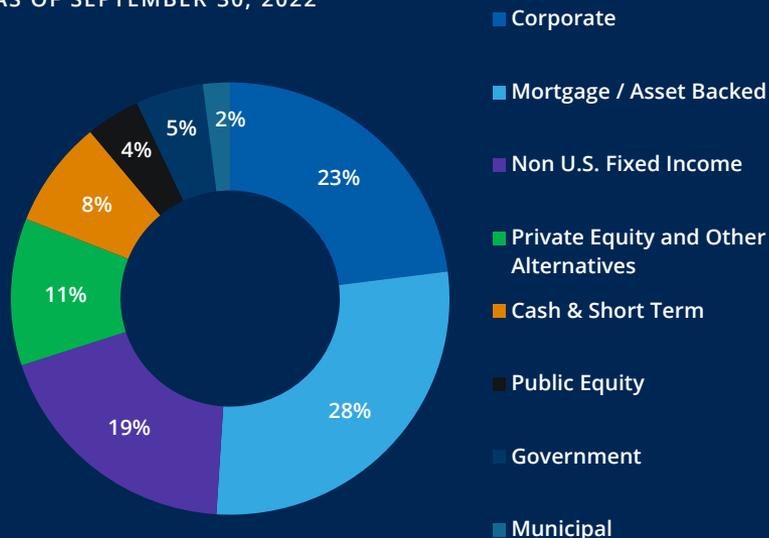
<sup>1</sup>/Attritional combined ratio excludes catastrophe losses, reinstatement premiums, prior year development, Covid-19 losses, CECL, and losses from the Russian/Ukraine war.

# Everest Investment Portfolio

## INVESTMENT PORTFOLIO GUIDING PRINCIPLES

- Portfolio diversification
- High degree of liquidity
- Strong credit quality
- Asset/liability duration matching
- Optimize risk adjusted return and capital efficiency

## INVESTED ASSET PORTFOLIO COMPOSITION AS OF SEPTEMBER 30, 2022



## QUARTERLY AND YEAR TO DATE HIGHLIGHTS

**Dual strategy approach:  
Stable income and total return**

**\$28.5B total invested assets, of  
which 85% are in fixed income  
and cash/short-term securities**

**3.1 year duration of the fixed  
income portfolio, with an A+  
average credit quality**

**\$151 million in net investment  
income for 3Q22**

# Commitment to ESG is a Core Pillar of Corporate Strategy

## Promoting Environmental Awareness, Diversity, and Social Responsibility in our Communities

### Environment & Responsible Investing

#### Commitment to Environment - Reporting Frameworks:

- Published corporate responsibility report in March of 2020 and an updated report in April of 2022, both in accordance with the Global Reporting Initiative (“GRI”) reporting framework
- Published our Scope 1, 2, and 3 greenhouse gas emissions in accordance with Task Force on Climate-related Financial Disclosures (“TCFD”).
- Reporting is in alignment with Sustainable Accounting Standards Board (“SASB”)

#### Responsible Investing:

- A signatory to UN Principles for Sustainable Insurance and Principles for Responsible Investing
- 85% of Everest’s total assets are managed by other PRI signatories, including 95% of our largest asset – fixed income.
- Expanded investment team to grow ESG responsibilities and expertise
- Invested over \$200m in green bonds

### Current ESG Rankings:

 <sup>1</sup> Environmental: 6 Social: 5 Governance: 4	 <b>BBB</b>
 46 <sup>th</sup> percentile	 <b>Low Risk</b> #37 of 296 <sup>2</sup> insurers ranked

#### Notes:

1/As of March 2022. Score of 1 is best.

2/As of February 2022.

### Diversity, Equity, and Inclusion (“DEI”)

- Launched a bias awareness and reduction program in 2020 for all Everest colleagues
- Established employee and business resource groups to amplify and celebrate our Female, Black, Latin, LGBTQ+ and Pan-Asian colleagues.
- Expanded talent development programs and recruiting initiatives to ensure diverse candidate pool
- 63% of 2021 new hires were diverse by gender or ethnicity

### Corporate Social Responsibility

- Launched Everest Cares in 2021, a new program that will focus on three philanthropic pillars: climate, hunger and justice.
- To align corporate giving efforts selected a fully vetted group of organizations that focus in these areas and established an employee matching gift program.
- In 2017 founded Everest Charitable Outreach that coordinates employee engagement with charities in the local communities where we operate
- Held 13 charitable outreach events in 2021 involving over 600 employees.

### Core Sustainability and Diversity Values:

<u>Value 1</u>	<u>Value 2</u>	<u>Value 3</u>	<u>Value 4</u>
Embedding sustainability into actions and decisions impacting our operations and investments	Promoting a culture of continuous learning, professional development and mentorship	Promoting diversity and inclusive culture across all areas of business	Reaching communities and supporting vulnerable populations through charitable giving with a focus on climate, hunger and justice

# Conclusion - Investing In Everest



Everest is a leading global reinsurance and insurance franchise



Seasoned leadership team in place forging a new path forward



Broadly diversified earnings power: Reinsurance, Insurance and Investments



Franchises are well positioned to drive growth and expand margins with reduced volatility



Strategic plan 2023 target of >13% Total Shareholder Return;  
Ambition for leading financial performance

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# Appendix



# Financial Highlights

## Current and Historical

(\$ in millions, except per share data)	3Q22	2022 YTD	For the year ended December 31,				
			2021	2020	2019	2018	2017
<b>BALANCE SHEET</b>							
Cash and Investments	28,516	28,516	\$29,673	\$25,462	\$20,749	\$18,433	\$18,627
Shareholders' equity	7,649	7,649	\$10,139	\$ 9,726	\$9,133	\$7,861	\$ 8,341
Book value per common share	195.27	195.27	\$258.21	\$243.25	\$223.85	\$193.37	\$204.25
<b>RESULTS</b>							
Gross written premiums	\$3,680	\$10,313	\$13,050	\$10,482	\$9,133	\$8,475	\$7,174
Net investment income	\$151	\$620	\$1,165	\$642	\$647	\$581	\$543
After-tax operating income (loss)	(\$205)	\$587	\$1,153	\$300	\$872	\$191	\$413
per diluted common share	(\$5.28)	\$14.91	\$28.97	\$7.46	\$21.34	\$4.65	\$10.00
Net income (loss)	(\$319)	\$101	\$1,379	\$514	\$1,010	\$89	\$483
per diluted common share	(\$8.22)	\$2.57	\$34.62	\$12.78	\$24.70	\$2.17	\$11.70
Dividends declared	\$1.65	\$4.85	\$6.20	\$6.20	\$5.75	\$5.30	\$5.05
<b>FINANCIAL RATIOS</b>							
Combined ratio	112.0%	98.8%	97.8%	102.9%	95.5%	108.8%	103.5%
Attritional combined ratio <sup>1</sup>	87.6%	87.4%	87.6%	87.5%	88.4%	87.0%	85.0%
After-tax operating return on average adjusted equity	(8.3%)	8.0%	12.2%	3.4%	10.3%	2.3%	5.1%
Net income (loss) return on average equity	(12.9%)	1.4%	14.6%	5.8%	12.0%	1.1%	5.8%
<u>Notes</u>							
1/Attritional combined ratio excludes catastrophe losses, reinstatement premiums, prior year development, Covid-19 losses, CECL, and losses from the Russian/Ukraine war.							

# Tracking Total Shareholder Return

In USD millions except share and per share amounts	3Q22	2021	2020	2019
Reported Shareholders' Equity	7,649	10,139	9,726	9,133
Net unrealized gains / (losses)	(1,959)	239	724	304
Shareholders Equity excluding unrealized gains	9,608	9,900	9,002	8,829
Reported BVPS	195.27	258.21	243.25	223.85
Number of shares outstanding	39.2	39.3	40.0	40.8
BVPS excluding Unrealized Gains	245.29	252.12	225.15	216.39
Dividends per share	4.85	6.20	6.20	5.75
YTD Total Shareholder Return ("TSR")	-1.0%	14.7%	6.9%	12.3%

## EVEREST FINANCIAL RETURN OBJECTIVE

**Total Shareholder Return ("TSR"):** Annual growth in Book Value per Share, excluding Unrealized Gains and Losses on Fixed Maturity Investments, plus Dividends per Share