## EVEREST

#### Everest Re Group, Ltd.

## **INVESTOR** Presentation

FOURTH QUARTER 2018

Everest Re Group, Ltd Seon Place, 4<sup>th</sup> Floor 141 Front Street P.O. Box HM 845 Hamilton HM D19, Bermuda

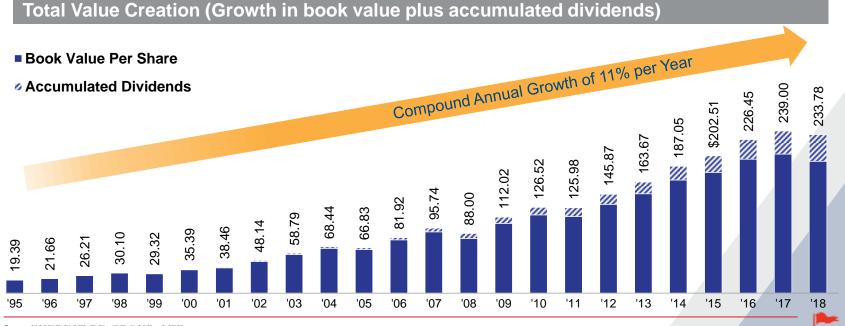
### **CAUTIONARY NOTE ON** Forward-looking Statements

This presentation contains forward-looking statements within the meaning of the U.S. federal securities laws. We intend these forward-looking statements to be covered by the safe harbor provisions for forward-looking statements in the U.S. Federal securities laws. These statements involve risks and uncertainties that could cause actual results to differ materially from those contained in forward-looking statements made on behalf of the company. These risks and uncertainties include the impact of general economic conditions and conditions affecting the insurance and reinsurance industry, the adequacy of our reserves, our ability to assess underwriting risk, trends in rates for property and casualty insurance and reinsurance, competition, investment market fluctuations, trends in insured and paid losses, catastrophes, regulatory and legal uncertainties and other factors described in our latest Annual Report on Form 10-K. The Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

### CORPORATE OBJECTIVES

Everest Re Group is a worldwide multi-line reinsurance and insurance organization. Our key objectives are to:

- Maximize total value creation over time, and
- Achieve long term double-digit compound annual growth in shareholder value.

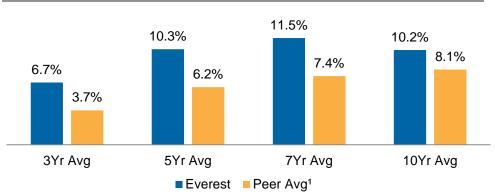


#### LONG TERM *Performance* DEMONSTRATES STRONG CYCLE MANAGEMENT

Key Profitability Measures	5 Year 2014-2018	10 Year 2009-2018	ITD 1996-2018
Combined Ratio*	94.8%	95.9%	97.5%
Pretax Operating ROR**	14.0%	14.2%	14.1%
Operating ROE**	10.3%	10.2%	11.1%
Shareholder Value (Compound Annual Growth Rate)	8.1%	10.9%	11.4%

\*Weighted Average

\*\*Effective 1Q18, Operating Income was adjusted to exclude FX gains / losses. Operating Income for 2016 & 2017 was updated to reflect the adjustment.



#### **Operating ROE**

<sup>1</sup>Alleghany, Arch, Aspen, Axis, Chubb, Markel, RenRe Source: SNL

#### FINANCIAL HIGHLIGHTS \$ IN MILLIONS

		For the year ended December 31,			
(\$ in millions)	2018	2017	2016	2015	2014
Income Statement Data:					
Gross Premiums Written	\$8,475.2	\$ 7,173.9	\$ 6,033.9	\$ 5,891.7	\$ 5,762.9
Net Premiums Earned	\$6,931.7	5,937.8	5,320.5	5,292.8	5,043.7
Net Investment Income	581.2	542.9	473.1	473.5	530.5
Operating Income (Loss)*	190.7	412.6	1,004.3	1,108.1	1,143.7
Net Income (Loss)	103.6	469.0	996.3	977.9	1,199.2
Balance Sheet Data:					
Cash and Investments	18,433.1	18,626.5	17,483.1	16,676.4	16,880.8
Shareholders' Equity	7,903.8	8,369.2	8,075.4	7,608.6	7,451.1
Book Value per Common Share	194.43	204.95	197.45	178.21	166.75
Financial Ratios:					
Combined Ratio	108.8%	103.5%	87.0%	85.1%	83.8%
Attritional Combined Ratio**	87.0%	85.0%	85.5%	84.8%	83.1%
After-Tax Operating ROE*	2.3%	5.1%	12.9%	15.0%	16.3%
Net Income ROE	1.3%	5.8%	12.8%	13.2%	17.1%

\* Effective 1Q18, Operating Income was adjusted to exclude FX gains / losses. Operating Income for 2016 & 2017 was updated to reflect the adjustment. \*\*Excluding catastrophe losses, reinstatement premiums, and prior year development

### **EVEREST - FUNDAMENTAL STRENGTHS**

Rock Solid Balance Sheet:

- \$7.9B GAAP Equity
- 7.4% debt to capital

\$18.4B investment portfolio with Aa3 average rating

Highly diversified business mix (2018 data):

- 73% Reinsurance / 27% Insurance
- 50% Property / 50% Casualty

 5.4% expense ratio and 2.8% for reinsurance operations, <u>among the</u> <u>lowest in industry</u>

Experienced underwriting teams, global office presence, and longstanding relationships with customers and intermediaries

#### **EXPERIENCED MANAGEMENT** *Team* EVEREST RE GROUP SENIOR EXECUTIVES



**Dominic Addesso** President and Chief Executive Officer



John Doucette EVP and President and CEO of the Reinsurance Division



Jonathan Zaffino EVP and President and CEO of Everest Insurance Division



**Craig Howie** EVP and Chief Financial Officer and Treasurer



Sanjoy Mukherjee EVP, General Counsel and Secretary Managing Director and CEO, Everest Reinsurance (Bermuda), Ltd.



Ralph Groce SVP and Chief Information Officer



**Gail Van Beveren** Senior Vice President, Human Resources

### **MULTIPLE DISTRIBUTION** Channels

UNDERWRITING TEAMS IN KEY LOCATIONS TO MAXIMIZE GLOBAL OPPORTUNITIES

### REINSURANCE LOCATIONS:

#### **United States**

- Chicago, IL
- Liberty Corner, NJ
- 🔶 Miami, FL
- New York, NY
- Walnut Creek, CA

#### Non-U.S.

- Bermuda
- Belgium
- Brazil
- 🔶 Canada
- Ireland
- London
- Singapore
- Switzerland

#### INSURANCE LOCATIONS:

#### **United States**

- Atlanta, GA
- Boston, MA
- Chicago, IL
- Houston, TX
- Indianapolis, IN
- Liberty Corner, NJ
- Los Angeles, CA
- New York, NY
- Orange, CA
- San Francisco, CA
- Stamford, CT
- 🔶 Tampa, FL
- Walnut Creek, CA

#### Non-U.S.

- Bermuda
- Canada
- Ireland
- Lloyds

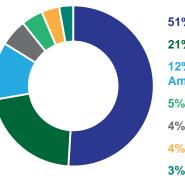


### **LEADING GLOBAL** *Reinsurer*

Everest Reinsurance Ops	2016	2017	2018
Gross Written Premium	\$4,246.8	\$5,114.7	\$6,224.6
Combined Ratio	77.6%	103.1%	113.0%
Attritional Combined Ratio	81.1%	81.1%	84.0%

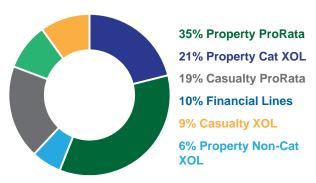
- Rank among the top 10 reinsurers worldwide
- Global footprint with a 40-year history
- Broad product capabilities
- Dynamic strategy in response to market conditions
- Innovators of creative risk solutions
- "Best in Class" data-driven management systems
- Competitive expense advantage with 2.8% vs. a peer average of 8.0% in 2018
- Portfolio optimization through effective capital management

#### 2018 GWP Geography



51% United States 21% Europe (incl. UK) 12% Latin America/South America 5% Middle East/Africa 4% Asia/Australia 4% Worldwide 3% Canada

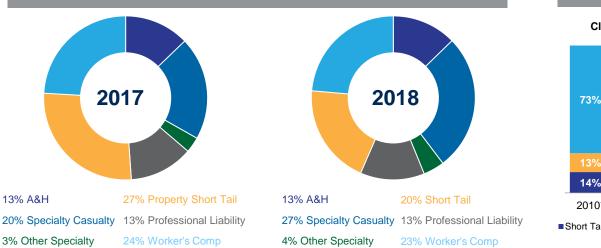
#### 2018 GWP Business Mix



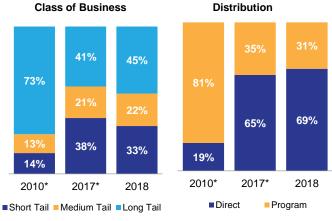
### A PREMIER GLOBAL Specialty Insurance Operation

Everest Insurance Ops	2016	2017	2018
Gross Written Premium	\$1,787.0	\$2,059.2	\$2,250.6
Combined Ratio	116.5%	104.8%	95.3%
Attritional Combined Ratio	99.3%	96.9%	96.5%

- Selective expansion of the portfolio towards specialty markets
- Multi-channel distribution strategy
- Leverage underwriting talent and infrastructure to deliver underwriting profit
- Balance risks across line, geography, industry and frequency/severity profiles
- Maintain flat, nimble organization and our expense advantage







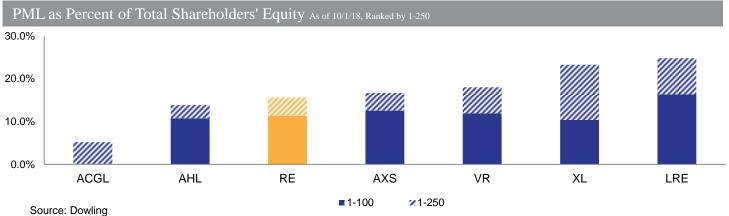
\*As of this presentation, refined allocations were applied to the business mix, distribution, and class of business. As such, all data on this page has been adjusted to these new allocations.

10 EVEREST RE GROUP, LTD.

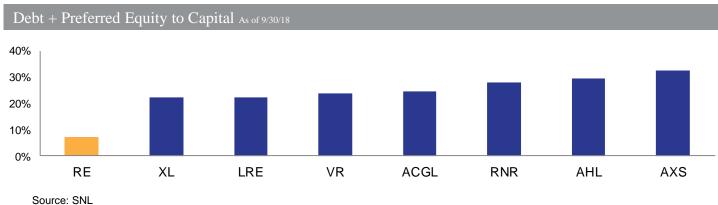
2017 & 2018 GWP Business Mix\*

### STRONG RISK MANAGEMENT CULTURE

WITH CONSIDERABLE FINANCIAL FLEXIBILITY AND CONSERVATIVE PROPERTY CATASTROPHE EXPOSURE



RE's PMLs as disclosed in 2017 10K. Latest available PMLs used for VR and XL.



As of 6/30/18 for VR and XL

Risk is fundamental to our business therefore we have developed a comprehensive enterprise risk management (ERM) framework that aims to preserve the strength of our balance sheet while generating reasonable returns to shareholders.

### A STRATEGY THAT Embraces Alternative Capital Paradigm

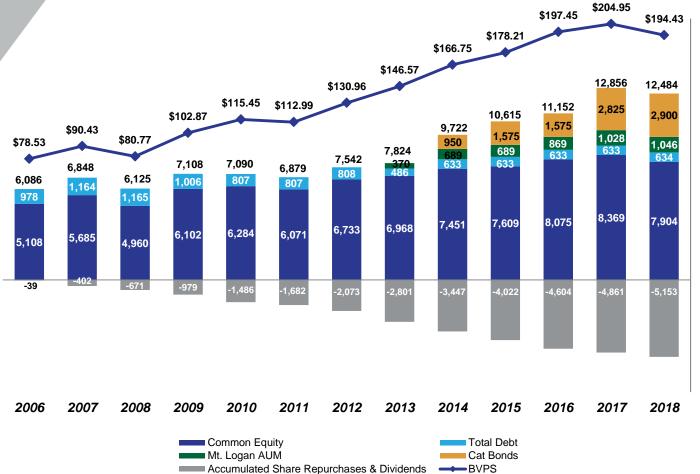
**CAPITAL MARKETS ADD TO EVEREST'S CAPACITY AND INCREASE NET MARGINS** 

V	$\checkmark$	•	V	V
2013	2014	2015	2017	2018
MT LOGAN	Kilimanjaro Re Ltd. (Series 2014 -2)	Kilimanjaro Re Ltd. (Series 2015-1)	KILIMANJARO RE LTD. (SERIES 2017- 1&2)	Kilimanjaro Re Ltd. (Series 2018- 1&2)
Covered Perils: diversified cat exposures across different geographical regions globally	Covered Perils: U.S. & Canada earthquakes	Covered Perils: U.S., Canada, & Puerto Rico named storms and earthquakes	Covered Perils: U.S., Canada, & Puerto Rico named storms and earthquakes	Covered Perils: U.S., Canada & Puerto Rico named storms and earthquakes
\$1,046M AUM at 1/1/19	\$500M	\$625M	\$1,250M	\$525M

EVEREST'S CAPITAL	KILIMANJARO CATASTROPHE BONDS SPONSORED BY EVEREST HAS PROVIDED \$2.9B OF
MARKETS PLATFORM	MULTI-YEAR COLLATERALIZED CAPACITY
<ul> <li>Assumes reinsurance from Everest</li> <li>Generates fee income on business that is too large for Everest's balance sheet</li> </ul>	<ul> <li>Everest, with more than 40 years of experience is a natural and high regarded partner for the investors seeking responsible underwriting partners to originate, aggregate, and package a diversified risk portfolio</li> <li>Bond offerings have been significantly upsized from initial offering due to high investor demand</li> </ul>

### **ACTIVE CAPITAL MANAGEMENT** *Improves Shareholder Value*

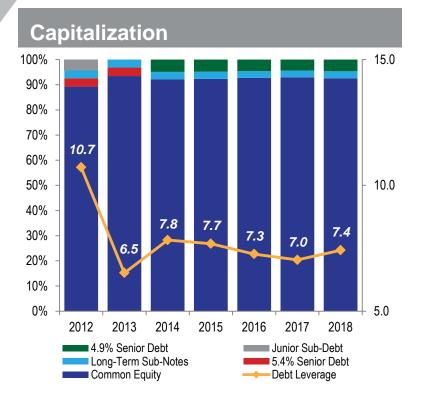
#### BOOK VALUE PER SHARE HAS INCREASED 2.5x SINCE 2006

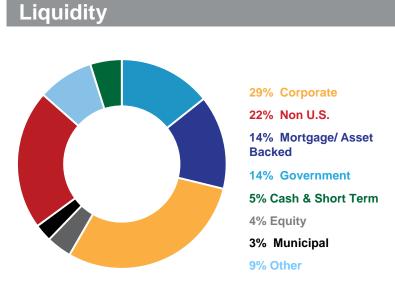


#### **Capital Management:**

- Everest historically addresses excess capital through share buybacks
- Since 2006, Everest has repurchased 44% of its outstanding shares, returning \$3.4 billion of capital to shareholders
- 1.4m shares remain available under the share repurchase agreement at December 31, 2018
- Dividends to shareholders have increased 2.9x since 3Q2013

## **CONSERVATIVE** Leverage and High Liquidity

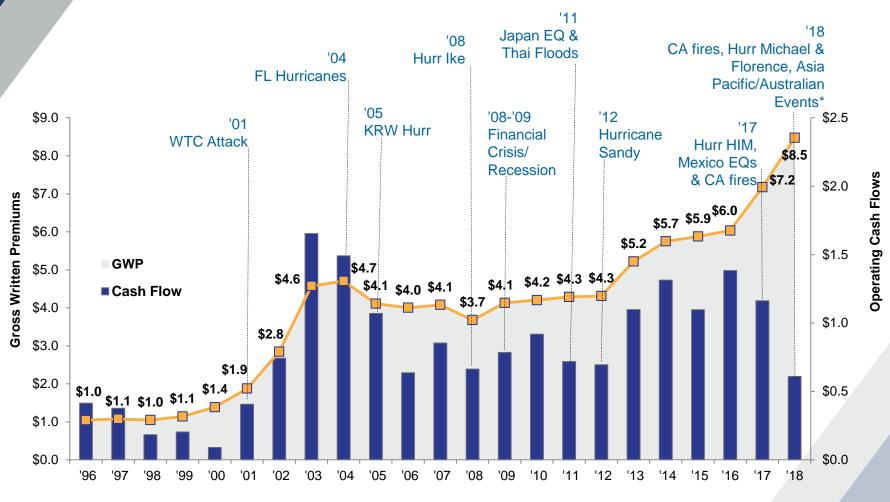




#### One of lowest debt leverage ratios in the industry

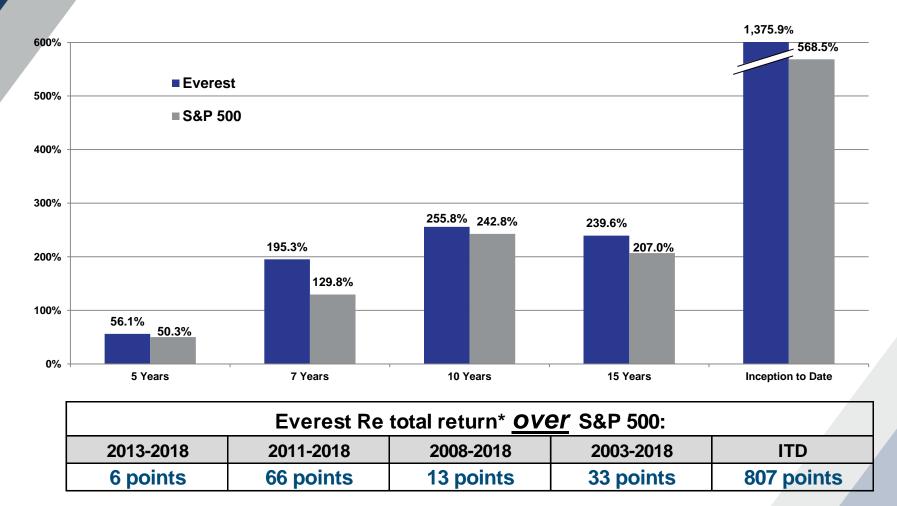
 \$18.4B Investible assets with Aa3 average credit quality

# **STRONG AND CONSISTENT** Operating Cash Flows ADD TO STRONG LIQUIDITY PROFILE



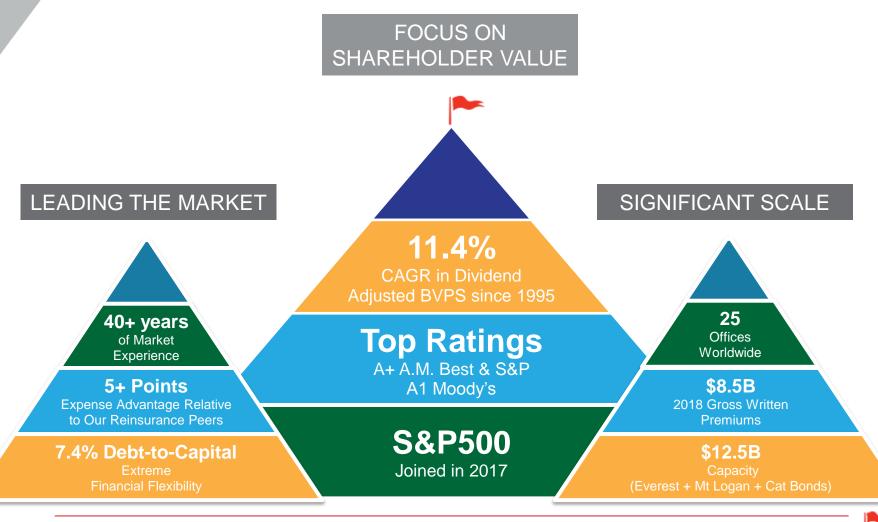
\*2018 Asia Pacific / Australian Events are: Typhoon Jebi, Cyclone Mekunu, Typhoon Tremi, Japan Floods, and Sydney Hailstorm

### SIGNIFICANT TOTAL Return to Shareholders



\*Total Return Includes Price Appreciation and Dividends Source: Bloomberg

#### **THE EVEREST FRANCHISE**—*Well Positioned for Success* A BUSINESS MODEL THAT IS NOT EASILY REPLICATED



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Seon Place, 141 Front Street, 4th Floor, P. O. Box HM 845, Hamilton HM 19, Bermuda

