# Everest Re Group, Ltd.

## **INVESTOR PRESENTATION**

**Second Quarter 2019** 



## **CAUTIONARY NOTE ON FORWARD-LOOKING STATEMENTS**

This presentation contains forward-looking statements within the meaning of the U.S. federal securities laws. We intend these forward-looking statements to be covered by the safe harbor provisions for forward-looking statements in the U.S. Federal securities laws. These statements involve risks and uncertainties that could cause actual results to differ materially from those contained in forward-looking statements made on behalf of the company. These risks and uncertainties include the impact of general economic conditions and conditions affecting the insurance and reinsurance industry, the adequacy of our reserves, our ability to assess underwriting risk, trends in rates for property and casualty insurance and reinsurance, competition, investment market fluctuations, trends in insured and paid losses, catastrophes, regulatory and legal uncertainties and other factors described in our latest Annual Report on Form 10-K. The Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

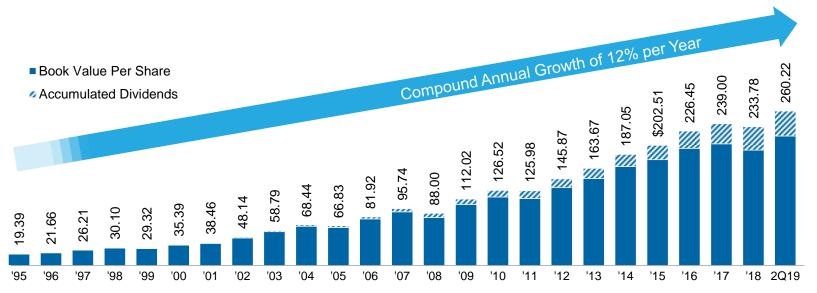


## **CORPORATE OBJECTIVES**

Everest Re Group is a worldwide multi-line reinsurance and insurance organization. Our key objectives are to:

- Maximize total value creation over time, and
- Achieve long term double-digit compound annual growth in shareholder value.

Total Value Creation (Growth in book value plus accumulated dividends)





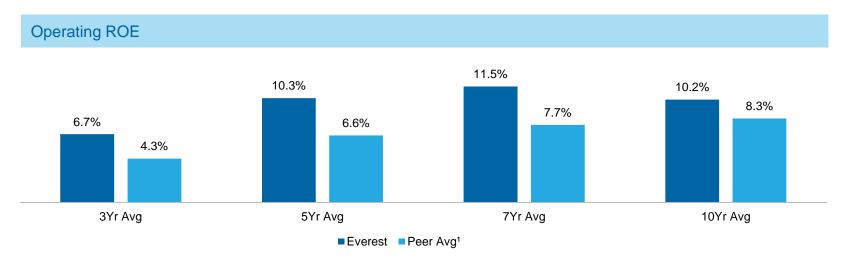
## LONG TERM PERFORMANCE

## **Demonstrates Strong Cycle Management**

Key Profitability Measures	5 Year 2014-2018	10 Year 2009-2018	ITD 1996-2018
Combined Ratio*	94.8%	95.9%	97.5%
Pretax Operating ROR**	14.0%	14.2%	14.1%
Operating ROE**	10.3%	10.2%	11.1%
Shareholder Value (Compound Annual Growth Rate)	8.1%	10.9%	11.4%

<sup>\*</sup>Weighted Average

<sup>\*\*</sup>Effective 1Q18, Operating Income was adjusted to exclude FX gains / losses. Operating Income for 2016 & 2017 was updated to reflect the adjustment.



<sup>1</sup>Alleghany, Arch, Aspen, Axis, Chubb, Markel, RenRe, W.R. Berkley Source: SNL



## **FINANCIAL HIGHLIGHTS**

For the year ended December 31,

	For the year ended December 31,					
(\$ in millions)	2019 YTD	2018	2017	2016	2015	2014
Income Statement Data:						
Gross Premiums Written	\$4,293.8	\$ 8,475.2	\$ 7,173.9	\$ 6,033.9	\$ 5,891.7	\$ 5,762.9
Net Premiums Earned	3,550.0	6,931.7	5,937.8	5,320.5	5,292.8	5,043.7
Net Investment Income	320.0	581.2	542.9	473.1	473.5	530.5
Operating Income (Loss)*	603.2	190.7	412.6	1,004.3	1,108.1	1,143.7
Net Income (Loss)	691.8	103.6	469.0	996.3	977.9	1,199.2
Balance Sheet Data:						
Cash and Investments	19,793.9	18,433.1	18,626.5	17,483.1	16,676.4	16,880.8
Shareholders' Equity	8,884.2	7,903.8	8,369.2	8,075.4	7,608.6	7,451.1
Book Value per Common Share	218.07	194.43	204.95	197.45	178.21	166.75
Financial Ratios:						
Combined Ratio	88.9%	108.8%	103.5%	87.0%	85.1%	83.8%
Attritional Combined Ratio**	88.0%	87.0%	85.0%	85.5%	84.8%	83.1%
After-Tax Operating ROE*	14.4%	2.3%	5.1%	12.9%	15.0%	16.3%
Net Income ROE	16.5%	1.3%	5.8%	12.8%	13.2%	17.1%

<sup>\*</sup> Effective 1Q18, Operating Income was adjusted to exclude FX gains / losses. Operating Income for 2016 & 2017 was updated to reflect the adjustment.



 $<sup>\</sup>ensuremath{^{**}}\mathsf{Excluding}$  catastrophe losses, reinstatement premiums, and prior year development

## **EVEREST—FUNDAMENTAL STRENGTHS**

Balance Sheet As of 2Q2019

\$8.9B GAAP Equity

6.7%
Debt to Capital

\$19.8B

Investment Portfolio with Aa3 Average Rating

Diversified
Business Mix
(2018 data)

73%

/ 27%
Insurance

53%
Property

/47%

5.7% expense ratio and 2.8% for reinsurance operations among the lowest in industry

**Experienced underwriting teams,** global office presence, and longstanding relationships with customers and intermediaries



## **EXPERIENCED MANAGEMENT TEAM**

## **Everest Re Group Senior Executives**



**Dominic Addesso**President and
Chief Executive Officer



John Doucette
EVP and President
and CEO of the
Reinsurance Division



Jonathan Zaffino EVP and President and CEO of Everest Insurance Division



Craig Howie EVP and Chief Financial Officer and Treasurer



Sanjoy Mukherjee EVP, General Counsel and Secretary Managing Director and CEO, Everest Reinsurance (Bermuda), Ltd.



Gail Van Beveren Senior Vice President, Human Resources



## **MULTIPLE DISTRIBUTION CHANNELS**

## **Underwriting Teams in Key Locations to Maximize Global Opportunities**

## REINSURANCE LOCATIONS:

#### **United States**

- Chicago, IL
- Liberty Corner, NJ
- Miami, FL
- New York, NY
- Walnut Creek, CA

#### Non-U.S.

- Bermuda
- Belgium
- Brazil
- Canada
- Ireland
- London
- Singapore
- Switzerland

## INSURANCE LOCATIONS:

#### **United States**

- Atlanta, GA
- Boston, MA
- Chicago, IL
- Houston, TX
- Indianapolis, IN
- Liberty Corner, NJ
- Los Angeles, CA
- New York, NY
- Orange, CA
- Philadelphia, PA
- San Francisco, CA
- Stamford, CT
- Tampa, FL
- Walnut Creek, CA

#### Non-U.S.

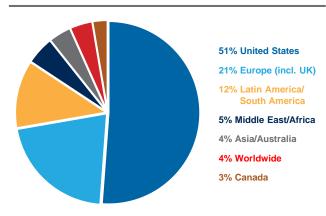
- Bermuda
- Canada
- Ireland
- Lloyds



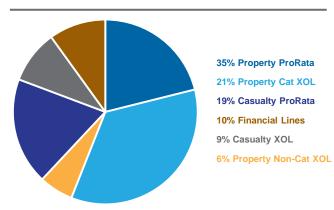


## **EVEREST REINSURANCE DIVISION - LEADING GLOBAL REINSURER**

## 2018 GWP Geography



2018 GWP Business	Mix
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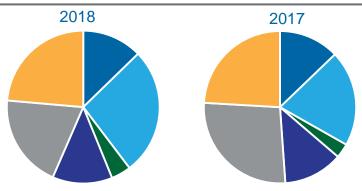
Everest Reinsurance Ops	2016	2017	2018
Gross Written Premium	\$4,246.8	\$5,114.7	\$6,224.6
Combined Ratio	77.6%	103.1%	113.0%
Attritional Combined Ratio	81.1%	81.1%	84.0%

- Rank among the top 10 reinsurers worldwide
- Global footprint with a 40-year history
- Broad product capabilities
- Dynamic strategy in response to market conditions
- Innovators of creative risk solutions
- "Best in Class" data-driven management systems
- Competitive expense advantage with 2.8% vs. a peer average of 8.0% in 2018
- Portfolio optimization through effective capital management



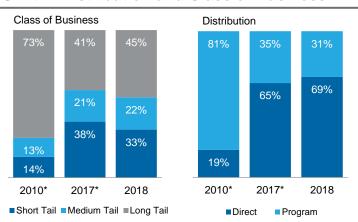
## **EVEREST INSURANCE - A PREMIER GLOBAL SPECIALTY INSURANCE OPERATION**

#### 2017 & 2018 GWP Business Mix\*



27% Specialty Casualty 20% Specialty Casualty 13% A&H 4% Other Specialty 20% Property Short Tail 3% Other Specialty 27% Property Short Tail 13% Professional Liability 13% Professional Liability 23% Worker's Comp 24% Worker's Comp

#### Shift in Distribution and Class of Business\*



Everest Insurance Ops	2016	2017	2018
Gross Written Premium	\$1,787.0	\$2,059.2	\$2,250.6
Combined Ratio	116.5%	104.8%	95.3%
Attritional Combined Ratio	99.3%	96.9%	96.5%

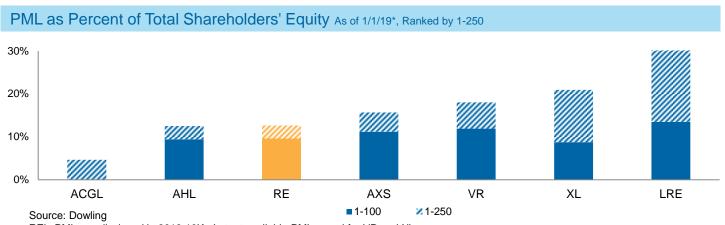
- A modern-era specialty insurer
- Well diversified specialty insurance company with over \$2 billion of annual gross written premium
- Highly skilled team comprised of experienced industry professionals
- Client-first culture focused on providing insurance solutions to solve specific issues and needs
- More than 150 specialty products across 12 underwriting divisions
- The Everest Re Group ratings and balance sheet provide meaningful synergies



<sup>\*</sup>Refined allocations were applied to the business mix, distribution, and class of business. As such, all data on this page has been adjusted to these new allocations.

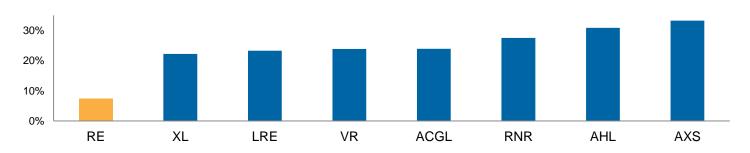
### STRONG RISK MANAGEMENT CULTURE

#### With Considerable Financial Flexibility and Conservative Property Catastrophe Exposure



RE's PMLs as disclosed in 2018 10K. Latest available PMLs used for VR and XL.





Source: SNL \*As of 6/30/18 for VR and XL

Risk is fundamental to our business therefore we have developed a comprehensive enterprise risk management (ERM) framework that aims to preserve the strength of our balance sheet while generating reasonable returns to shareholders.



### A STRATEGY THAT EMBRACES ALTERNATIVE CAPITAL PARADIGM

### CAPITAL MARKETS ADD TO EVEREST'S CAPACITY AND INCREASE NET MARGINS



#### MT LOGAN

Covered Perils: diversified cat exposures across different geographical regions globally

\$940M AUM at 7/1/19

### 2014

## KILIMANJARO RE LTD. (SERIES 2014 -2)

Covered Perils: U.S. & Canada earthquakes

\$500M

### 2015

## KILIMANJARO RE LTD. (SERIES 2015-1)

Covered Perils: U.S., Canada, & Puerto Rico named storms and earthquakes

\$625M

### 2017

## KILIMANJARO RE LTD. (SERIES 2017- 1&2)

Covered Perils: U.S., Canada, & Puerto Rico named storms and earthquakes

\$1,250M

## 2018

## KILIMANJARO RE LTD. (SERIES 2018- 1&2)

Covered Perils: U.S., Canada & Puerto Rico named storms and earthquakes

\$525M

## EVEREST'S CAPITAL MARKETS PLATFORM

- Assumes reinsurance from Everest
- Generates fee income on business that is too large for Everest's balance sheet

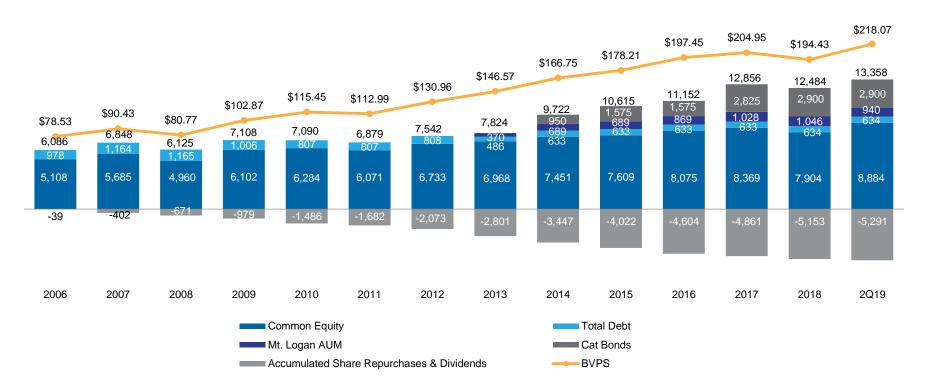
## KILIMANJARO CATASTROPHE BONDS SPONSORED BY EVEREST HAS PROVIDED \$2.9B OF MULTI-YEAR COLLATERALIZED CAPACITY

- Everest, with more than 40 years of experience is a natural and high regarded partner for the investors seeking responsible underwriting partners to originate, aggregate, and package a diversified risk portfolio
- Bond offerings have been significantly upsized from initial offering due to high investor demand



### **ACTIVE CAPITAL MANAGEMENT IMPROVES SHAREHOLDER VALUE**

#### **Book Value Per Share Has Increased 2.8x Since 2006**



## **Capital Management:**

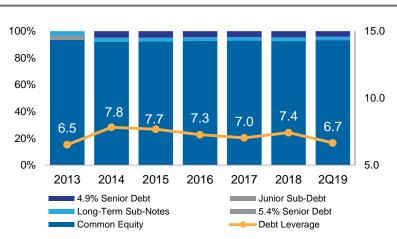
- Everest historically addresses excess capital through share buybacks
- Since 2006, Everest has repurchased 44% of its outstanding shares, returning \$3.4 billion of capital to shareholders
- 1.3m shares remain available under the share repurchase agreement at June 30, 2019
- Dividends to shareholders have increased 2.9x since 3Q2013



## **CONSERVATIVE LEVERAGE AND HIGH LIQUIDITY**

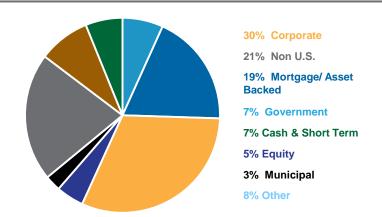
## **Figures as of 6/30/19**





One of the
Lowest Debt
Leverage Ratios
in the Industry

### Liquidity

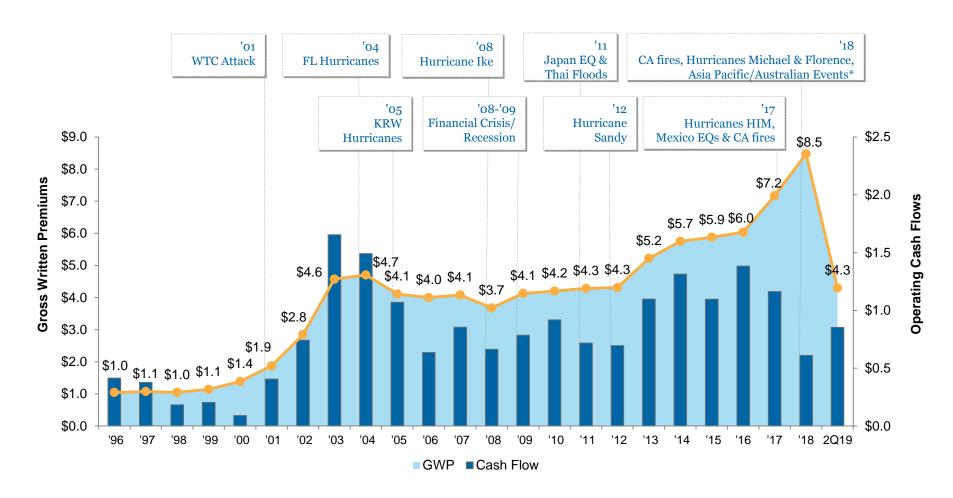


\$19.8B
Investible Assets
with Aa3 Average
Credit Quality



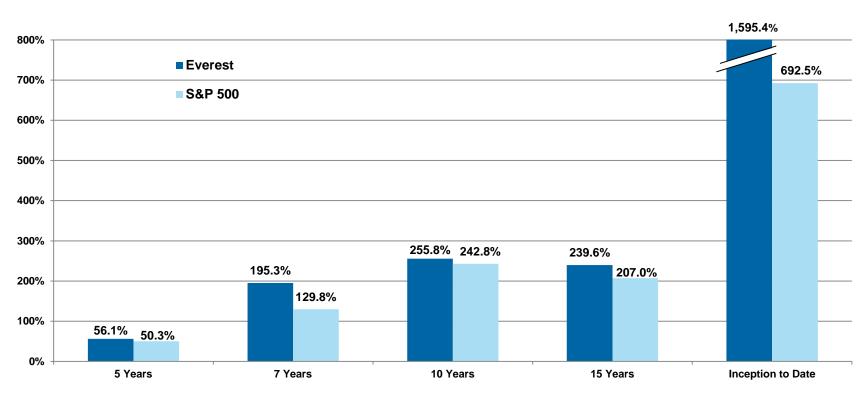
## STRONG AND CONSISTENT OPERATING CASH FLOWS

### **Add to Strong Liquidity Profile**



\*2018 Asia Pacific / Australian Events are: Typhoon Jebi, Cyclone Mekunu, Typhoon Tremi, Japan Floods, and Sydney Hailstorm

## SIGNIFICANT TOTAL RETURN TO SHAREHOLDERS



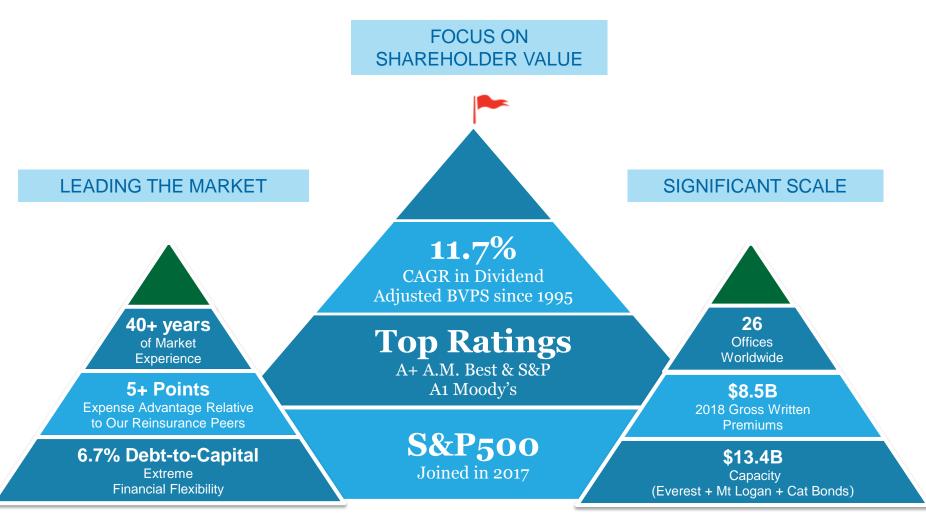
Everest Re total return* <u>OVE</u> S&P 500:				
2013-2018	2011-2018	2008-2018	2003-2018	ITD
6 points	66 points	13 points	33 points	903 points

\*Total Return Includes Price Appreciation and Dividends Source: Bloomberg



## THE EVEREST FRANCHISE IS WELL POSITIONED FOR SUCCESS

## A Business Model That is Not Easily Replicated



## EVEREST RE GROUP, LTD.

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